



PERFORMANCE **FACT**

THINK. BELIEVE. MOVE MOUNTAINS.

Agreement between
YOLO COUNTY OFFICE OF EDUCATION
and **PERFORMANCE FACT, Inc.**
regarding
RE-ENGAGE, RENORM & IMPLEMENT THE CHAVEZ BLUEPRINT

BACKGROUND

This Agreement outlines the scope of professional services that Performance Fact, Inc. will provide to YOLO COUNTY OFFICE OF EDUCATION ("Client"). It has been prepared in order to align Performance Fact and the Client on common purpose and to ensure outcomes that are fair and just for all parties.

1. PARTIES

This Agreement is made at the commencement of the agreement between the Client and Performance Fact, Inc. The project manager for the Client is Mr. Stan Mojsich, Assistant Superintendent Equity and Support Services. The project manager for Performance Fact, Inc. is Mutiu Fagbayi, President/CEO. This Agreement covers the period from Commencement of Agreement through June 30, 2024. It is generally understood that additional individuals designated by the Client and Performance Fact project managers may play significant roles during certain phases of this project.

2. SCOPE OF WORK

(See Exhibit A, attached)

3. PAYMENT/EXPENSES

The Client will pay Performance Fact a total not to exceed **\$39,750** for professional services according to the estimates and scope of work outlined in *Exhibit A*.

The amount will cover fees for professional services and expenses associated with the project, including, development and compilation of presentation materials and ongoing communication with the Superintendent, and with the Board and other stakeholders, as appropriate.

In the event of cancelation of contract, Performance Fact will provide YCOE with a summary of actual costs incurred to date. Any overpayment will be invoiced by YCOE.

4. RESCHEDULING/CANCELLATION POLICY

Rescheduling/Cancellations of Specific Events/Activities per Contract:

- More than 30 days prior to scheduled date: No additional charge
- Less than 30 days before scheduled date: \$500 additional fee payable by Client.

5. LOGISTICS

The Client or its designee(s) will oversee all logistics related to meetings, workshops and other gatherings associated with this project, including participants' access to zoom (or equivalent) web conferencing, when applicable.

6. PAYMENT SCHEDULE

Performance Fact will invoice the Client according to the following schedule:

September 15, 2023	\$9,937.50
November 15, 2023	\$9,937.50
January 15, 2024	\$9,937.50
March 15, 2024	\$9,937.50

7. DISPUTE RESOLUTION

If a dispute arises out of or relates to this Agreement or a breach of this Agreement, and that dispute cannot be settled through negotiation, the parties agree first to try in good faith to settle the dispute by mediation through the Commercial Mediation Rules of the American Arbitration Association, before resorting to arbitration.

In the event the dispute is not resolved by mediation, the parties agree to resolve the conflict through arbitration under the rules of the American Arbitration Association.

8. EQUAL EMPLOYMENT OPPORTUNITY

Performance Fact does not discriminate against any employee or applicant for employment because of race, creed, color, sex, national origin, age, disability, or marital status.

9. OWNERSHIP OF MATERIALS

Performance Fact will be using propriety material during portions of the Contract. Such material shall remain the exclusive property of Performance Fact, and shall not be further disseminated without the express written consent of Performance Fact. In the event written permission is granted, acknowledgement of source for all Performance Fact proprietary materials, tools, processes, etc. is required.

CONTRACT TERMS ACCEPTED:

PERFORMANCE FACT SIGNATOR

MUTIU FAGBAYI

Name

Signature

PRESIDENT/CEO

Title

July 28, 2023

Date

YOLO COUNTY EDUCATION SIGNATORY

Veronica Moreno

Name (Please Print)

Signature

Associate Superintendent,
Name (Please Print) Admin. Services

7.26.23
Date



PERFORMANCE **FACT**

THINK. BELIEVE. MOVE MOUNTAINS.

Proposed Scope of Professional Services
Cesar Chavez Community School
[Yolo County Office of Education]
Woodland, CA

Garth Lewis, *Superintendent*

**RE-ENGAGE, RENORM
& IMPLEMENT THE
CHAVEZ BLUEPRINT**

Proposed by:
Performance Fact, Inc.
Mutiu O. Fagbayi, President/CEO

June 2023

INTRODUCTION

During the 2021-2022 school year Cesar Chavez Community School completed an engagement process with its stakeholders, focused on clarifying its long-term vision, goals and strategies for becoming a Full-Service Community School. Performance Fact facilitated that community-wide planning process.

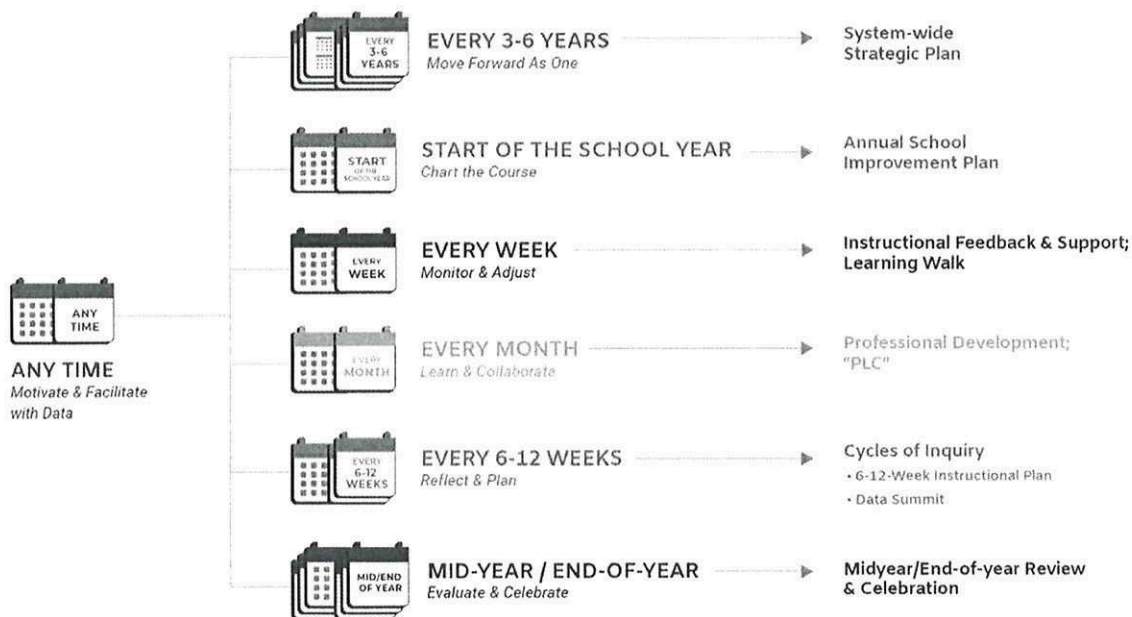
During the 2023-2024 SY, Performance Fact will re-engage Chavez's communities of interest in a re-norming process aimed at updating the *Chavez Blueprint* – the strategic alignment plan developed during the 2021-2022 SY.

A results-focused plan is the first step towards realizing desired outcomes for student learning and achievement. However, without disciplined implementation, a plan flounders and may not live up to its promise. First, you "plan the work." Then, you must "work the plan" to achieve desired results.

Therefore, this scope of work also outlines the professional services that Performance Fact, Inc. ("PFI") will provide to support disciplined implementation of the plan, and to strengthen leadership proficiency and effectiveness at all levels.

CONCEPTUAL DESIGN

Performance Fact's Roadmap for Disciplined Implementation is a step-by-step process for implementing strategic action plans. It provides a coherent approach to continuous school and district improvement. It offers an integrated, sequenced structure for carrying out the priorities of the organization, from the school level to the central office departments. By dividing the work into discrete, calendar-driven chunks, leaders and practitioners can significantly reduce the "implementation gap" often associated with improvement plans.



SCOPE, SEQUENCE & DELIVERABLES

START OF THE SCHOOL YEAR <i>/Move forward as one/</i>	DEVELOPING A LONG-TERM STRATEGIC PLAN
Chavez Blueprint (Strategic Alignment Plan)	<p>Re-engage Chavez communities of interest and partners the development of an updated strategic plan (or Blueprint), including:</p> <ul style="list-style-type: none"> • Portrait of a Cesar Chavez Graduate • Measures of Progress and Impact • Chavez Four Pillars and Strategy Map • Key Actions
START OF THE SCHOOL YEAR <i>/Chart the course/</i>	PLANNING FOR RESULTS
Annual School Improvement Plan	Develop an annual continuous improvement plan (i.e., Annual Action Plan), aligned to the long-term strategic plan and to applicable State/District guidelines. Outline student achievement targets, practices and strategies, professional development and collaboration themes for the year, and milestones of progress.
Vital Signs Scorecard™ (Design & Baseline)	<p>Design the Vital Signs Scorecard™, or dashboard of key indicators of progress regarding student learning, teaching practices, leadership practices, and organizational practices, as outlined in the strategic plan. The Vital Signs Scorecard offers timely, evidence-based feedback about adult practices (i.e., cause) and student progress (i.e., effect).</p> <p>Compile the baseline data for the vital signs (as appropriate) and set performance targets for the year(s).</p>
CPR Card™ (Design & Baseline)	Create the CPR Card (Continuous Progress Report Card) to compile the milestones of progress (key tasks) across school-level improvement plans and district-level priorities for the year. Use the CPR Card to monitor the timeliness and quality of implementation of the day-to-day activities as well as long-term projects and priorities. [Focus on implementation and monitoring of the <u>practices</u>]

EVERY 6-12-WEEKS <i>/Reflect and plan/</i>	NURTURING EVIDENCE-BASED INQUIRY CYCLES
Data Summit™	<p>At the <i>beginning</i> of each 6-12-week cycle, develop a standards-aligned instructional plan for the cycle, aligned to the Annual Action Plan.</p> <p>Consistently <i>during</i> each 6-12-week cycle, monitor and communicate progress; adjust professional practices accordingly.</p> <p>At the <i>end</i> of each 6-12-week cycle, compile data about student learning and professional practices, based on the priorities identified in the instructional plan for the cycle. Use the Data Summit protocol to:</p> <ul style="list-style-type: none"> • Analyze student learning • Examine professional practices and strategies • Draw conclusions and plan for the next cycle <p>Data sources for the Data Summit include instructional monitoring logs, formative/benchmark assessments, CPR Card and Vital Signs Scorecard.</p>

ANYTIME <i>/Motivate and facilitate with data/</i>	LEADING WITH DATA
Vital Signs Scorecard™	<i>[Every 6-12 weeks]</i> Review/update the Vital Signs Scorecard; share updated Vital Signs Scorecard with relevant internal and external stakeholders.
CPR Card™	<i>[Every 6-12 weeks]:</i> Review/update the CPR Card as a team; share updated CPR Card with relevant internal and external stakeholders.

FEES FOR PROFESSIONAL SERVICES*

2023-2024 SY: Re-norm & Re-engage Communities of Interest around the same "Why?" for the school (August-October 2023)	\$19,500
2023-2024 SY: Disciplined Implementation & Leadership Capacity-building (September 2023 – June 2024)	\$27,250
Sub-Total for 2023-2024 SY	\$46,750
<i>Less professional discount</i>	<i>\$ 7,000</i>
CONTRACT TOTAL FOR 2023-2024 SY	\$39,750

* *renegotiable on year-to-year basis, by mutual agreement of the Client and Performance Fact*

CALENDAR

<u>Session #</u>	<u>Session Focus</u>	<u>Date(s)</u>	<u>Time</u>	<u>Location</u>
1	Updating the Chavez Blueprint: Re-engagement Retreat with Staff and Diverse Communities of Interest	Aug 3 (11:30 am-3:30 pm) Aug 4 (8:30 am-3:30 pm)	1.5 days	On site
2	Updating the Chavez Blueprint: Refining Retreat Outputs and Re-compiling the final documents (2-3 sessions with leadership team)	Late September / Early October		Onsite/ Virtual
3	Roll-out of the Final Updated Blueprint to Chavez Communities of Interest (internal and external)	Early October		Onsite
4	Development of 2023-2024 Annual Action Plan (Implementation Roadmap)	Late September / Early October		Onsite / Virtual
5	Data Summit every trimester <ul style="list-style-type: none"> • 2 Data Summits with leadership and staff • 1 Data Summit with Parents/Community Partners 	Wednesday afternoons: <ul style="list-style-type: none"> • Oct 2023 • Nov 2023 • January/ February 2024 	2 hours per session	On-site
6	End-of-Year Summary Report	June 2024	8 hours	Onsite/ Virtual



PERFORMANCE **FACT**

THINK. BELIEVE. MOVE MOUNTAINS.

Scope of Professional Services for 2024-2025 School Year
YOLO COUNTY OFFICE OF EDUCATION
16 October 2024

This Agreement outlines the scope of professional services that Performance Fact, Inc. will provide to **YOLO COUNTY OFFICE OF EDUCATION** ("Client"). It has been prepared in order to align Performance Fact and the Client on common purpose and to ensure outcomes that are fair and just for all parties.

1. PARTIES

This Agreement is made between the Yolo County Office of Education and Performance Fact, Inc. The project managers for Performance Fact, Inc. are Mutiu Fagbayi, President/CEO and Rose Wagner, Senior Associate. The primary focus of the project is the implementation of the 2024-2030 strategic plan for Esparto Unified School District. It is generally understood that additional individuals designated by the Client and Performance Fact project managers may play significant roles during certain phases of this project.

2. SCOPE OF WORK

(See Exhibit A, attached)

3. PAYMENT/EXPENSES

Yolo County of Education will pay Performance Fact a total of **\$12,000** for professional services relating to this project, according to the estimates and scope of work outlined in *Exhibit A*.

The amount will cover fees for professional services and expenses associated with the project, including, development and compilation of presentation materials and ongoing communication with Esparto Unified School District, and other partners, as outlined in the Exhibits.

In the event of cancellation, Performance Fact will provide YCOE a summary of actual costs to date and any overpayment will be invoiced by YCOE.

4. RESCHEDULING/CANCELLATION POLICY

Rescheduling/Cancellations of Specific Events/Activities per Contract:

- More than 30 days prior to scheduled date: No additional charge

5. PAYMENT SCHEDULE

Performance Fact will invoice the Client according to the following schedule. Invoice will include details of work performed.

October 15, 2024	\$3,000
January 15, 2025	\$3,000
March 15, 2025	\$3,000
May 15, 2025	\$3,000

6. DISPUTE RESOLUTION

If a dispute arises out of or relates to this Agreement or a breach of this Agreement, and that dispute cannot be settled through negotiation, the parties agree first to try in good faith to settle the dispute by mediation through the Commercial Mediation Rules of the American Arbitration Association, before resorting to arbitration.

In the event the dispute is not resolved by mediation, the parties agree to resolve the conflict through arbitration under the rules of the American Arbitration Association.

7. EQUAL EMPLOYMENT OPPORTUNITY

Performance Fact does not discriminate against any employee or applicant for employment because of race, creed, color, sex, national origin, age, disability, or marital status.

8. OWNERSHIP OF MATERIALS

Performance Fact will be using proprietary material during portions of the Contract. Such material shall remain the exclusive property of Performance Fact and shall not be further disseminated without the express written consent of Performance Fact. In the event written permission is granted, acknowledgement of source for all Performance Fact proprietary materials, tools, processes, etc. is required.

9. INDEMNIFICATION

Performance Fact shall indemnify, hold harmless and defend the Client, its officers, agents, and employees from and against any and all claims, demands, actions, liabilities, or lawsuits which may arise or be asserted or incurred, based, in whole or in part, upon the acts or omissions of Performance Fact or its officers, agents or employees. Likewise, the Client shall indemnify, hold harmless and defend Performance Fact, its officers, agents, and employees from and against any and all claims, demands, actions, liabilities, or lawsuits which may arise or be asserted or incurred, based, in whole or in part, upon the acts or omissions of the Client or its officers, agents or employees.

CONTRACT TERMS ACCEPTED:

PERFORMANCE FACT SIGNATORY

MUTIU O. FAGBAYI

Name

Mutiu Fagbayi

Signature

PRESIDENT/CEO

Title

October 16, 2024

Date

YOLO COUNTY OFFICE OF EDUCATION SIGNATORY

Veronica Coronado

Name (Please Print)

Vm Coronado

Signature

Associate Supt.

Title

10/21/24

Date

School Year 2024-2025 Theme: LEADING WITH DATA

Based on guidelines set by Superintendent Christina Goennier, Performance Fact's professional services will focus primarily on strengthening the district's **DATA CULTURE**.

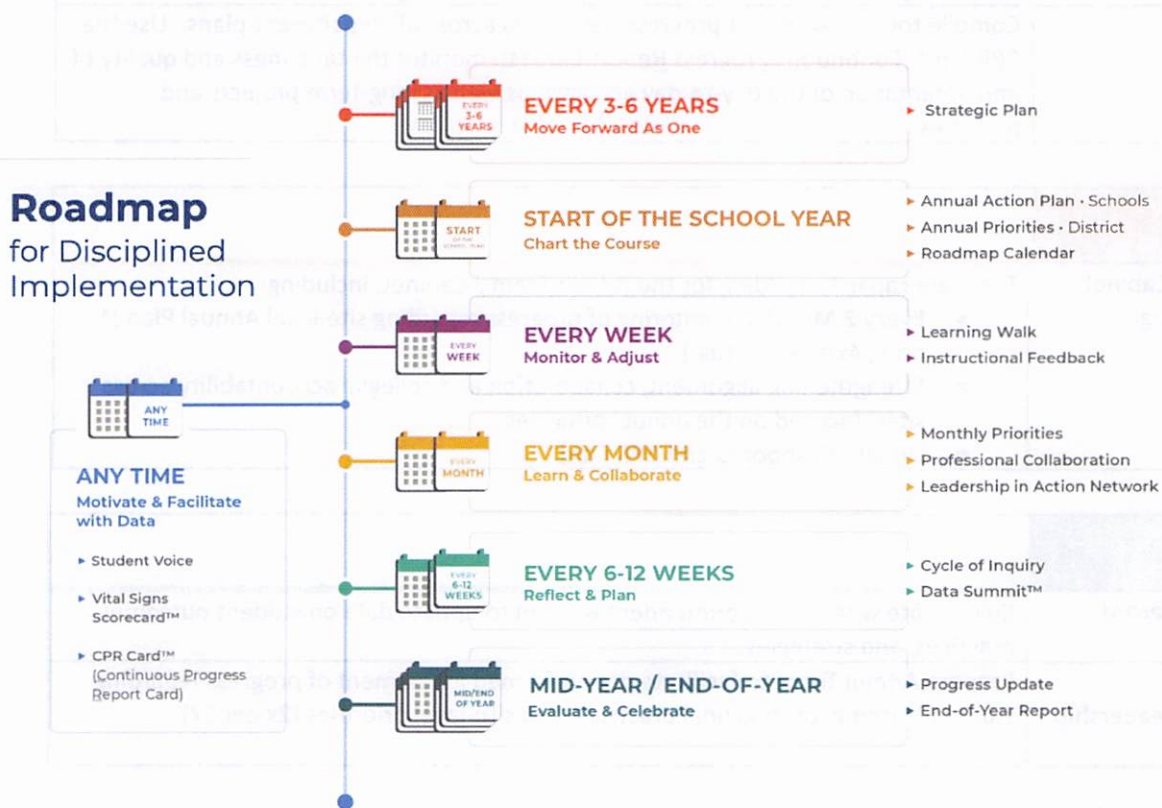
This focus includes the following activities:

- a. Create a planning process for articulating *school-level annual priorities and milestones* of progress, and compile a consolidated annual plan across all sites and departments, and create a process for tracking *progress on the annual milestones* (e.g. composite CPR Card).
- b. Design a *Dashboard* of key indicators and measures outlined in the Strategic Plan and collaborate with district-selected organization to build-out (i.e., operationalize) the design. Assist in the compilation of baseline data for the Dashboard.
- c. Provide 4-to-6-week *"critical friend" check-in* with the leadership team, focused on the priorities and milestones in the implementation plan.
- d. Facilitate a *Data Summit* (twice during the 24/25 School Year) to assess the effectiveness of the instructional programs and to guide management decision-making.
- e. Collaborate with the Superintendent and their team to create an *end-of-year report*.

Implementation Design

A results-focused plan is the first step towards realizing desired outcomes for student learning and achievement. However, without disciplined implementation, a plan flounders and may not live up to its promise. Therefore, after you “plan the work,” then, you must “work the plan” to achieve desired results.

The **Roadmap for Disciplined Implementation** is a step-by-step process for implementing action plans. By dividing the work into discrete, calendar-driven chunks, leaders and practitioners can significantly reduce the “implementation gap” often associated with improvement plans.



Implementation Roadmap Step-by-Step

START OF THE SCHOOL YEAR	
Strategic Plan Rollout to Stakeholders	Participate in the design and rollout of the 5-year Strategic Plan during the Instructional Leadership Council (late July).
Site-level Plans	Define and consolidate annual site-level priorities and milestones, aligned to school-level and system-wide needs.
Vital Signs Scorecard™ (Baseline)	Design the Vital Signs Scorecard, or a dashboard of key indicators of progress regarding student learning, teaching practices, leadership practices, and organizational practices, as outlined in the strategic plan. Collaborate with district teams to gather baseline data and set performance targets.
CPR Card™ (Baseline)	Compile the milestones of progress (key tasks) across all department plans. Use the CPR Card (C ontinuous P rogress R eport C ard) to monitor the timeliness and quality of implementation of the day-to-day activities as well as long-term projects and priorities.

EVERY MONTH	
Admin Team / Cabinet Capacity-building	Facilitate capacity-building for the Admin Team / Cabinet, including: <ul style="list-style-type: none"> • Every 2 Months monitoring of progress regarding site-level Annual Plan (1 hour, 4x/year, Virtual) • Strengthening alignment, collaboration and collegial accountability across sites, focused on the annual priorities • Update Dashboard and CPR Card

EVERY 6-12-WEEKS	
Vital Signs Scorecard (Update)	Collaborate with the Superintendent & Team to update data on student outcomes, practices, and strategies.
Data Summit (Instructional Leadership Council)	Prepare Admin Team to facilitate data-informed assessment of progress regarding student learning, professional practices, and site-level priorities (2x per SY)

MID-YEAR & END-OF-YEAR	
Annual Progress Report to the Community	(At EOY only) Prepare an annual report to be shared with stakeholders and inform the identification of priorities for the next school year.

Professional Fees

Leading with Data	\$12,000
<hr/>	
Total Professional Fees:	\$12,000

Yolo County Office of Education

1280 Santa Anita Court, Suite 100
Woodland, CA 95776-6127
(530) 668-6700 Fax: (530) 668-3848

**PURCHASE
ORDER**

No. 220529

MERCHANDISE AND/OR SERVICES MUST SHOW THIS
NUMBER ON INVOICES, PACKAGES AND
CORRESPONDENCE.

NOTICE: This P.O. will not be honored for payment until P.O. number is applied and
Business Office Approval is obtained.

TO: 011187
PERFORMANCE FACT INC
4022 BALFOUR AVENUE
OAKLAND CA 94610

SHIP TO:
YOLO COUNTY OFFICE OF
EDUCATION / Inst Services
1280 Santa Anita Court
Suite 130
Woodland, CA 95776-6127
(530) 668-6700

ORDER DATE 09/13/21	SUBMITTED BY Anissa Del Castillo	SITE NAME NONE	SHIP DATE
PLEASE ENTER OUR ORDER FOR THE FOLLOWING. PAYMENT WILL BE MADE WHEN PURCHASE ORDER IS COMPLETED.			

ITEM NO	QUANTITY	UNIT	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1	1	ea	2021-2022 Contract Support for Chavez Strategic planning process per attached MOU.	37,300.000	37,300.00

NOTICE: A material safety data sheet is required for all classroom chemicals, cleaning supplies, products used to operate offset, mimeograph and spirit duplicator equipment, products used in art classes, maintenance and transportation dept. supplies and office supplies as required.

BUDGET ACCOUNT CODE

01-130-500-3214-0-4900-2110-5800-0000	25,000.00
01-130-500-3214-0-4900-2110-5100-0000	12,300.00
	37,300.00

Sub Total	\$	37,300.00
Tax	\$	0.00
PO Total	\$	37,300.00

INSTRUCTIONS TO VENDORS

1. Mail itemized invoice and original bill of lading on the date of shipment.
2. Cancel any portion of this PO which cannot be filled by delivery date specified.
3. Ship cheapest way prepaid unless otherwise specified under "special instructions".
4. Packing list must accompany all shipments.
5. Insure parcel post shipments at your expense only.
6. Terms: 2% 10 E.O.M. cash discount if not specified otherwise on invoice.

Claudia Grimaldi 9/24/21

Authorized Signature

VENDOR COPY



Performance Fact, Inc.
333 HEGENBERGER RD
SUITE 204
OAKLAND, CA 94621
(510)568-7944
contact@performancefact.com
www.performancefact.com

INVOICE

BILL TO

Micah Studer
Yolo County Office of
Education
1280 Santa Anita Court, Suite
100
Woodland, CA 95776-6127

INVOICE # 1497**DATE** 10/01/2021**DUE DATE** 10/31/2021**TERMS** Net 30

DESCRIPTION	QTY	RATE	AMOUNT
Professional Services Strategic Planning	1	9,325.00	9,325.00

BALANCE DUE

\$9,325.00



Performance Fact, Inc.
4022 Balfour Ave
Oakland, CA 94610
(510)568-7944
contact@performancefact.com
www.performancefact.com

INVOICE

BILL TO

Micah Studer
Yolo County Office of
Education
1280 Santa Anita Court, Suite
100
Woodland, CA 95776-6127

INVOICE # 1548**DATE** 04/12/2022**DUE DATE** 05/12/2022**TERMS** Net 30

ACTIVITY	QTY	RATE	AMOUNT
Professional Services Strategic Planning	1	9,325.00	9,325.00

Invoice 3 of 4

BALANCE DUE**\$9,325.00**



Performance Fact, Inc.
4022 Balfour Ave
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INVOICE

BILL TO

Micah Studer
Yolo County Office of
Education
1280 Santa Anita Court, Suite
100
Woodland, CA 95776-6127

INVOICE # 1568**DATE 06/17/2022****DUE DATE 07/17/2022****TERMS Net 30**

ACTIVITY	QTY	RATE	AMOUNT
Professional Services Strategic Planning	1	9,325.00	9,325.00

Invoice 4 of 4

BALANCE DUE

\$9,325.00

INVOICE

Performance Fact, Inc.
4022 Balfour Ave
Oakland, CA 94610

contact@performancefact.com
(510)568-7944
www.performancefact.com



PERFORMANCE

fact

Yolo County of Education

Bill to

Yolo County of Education
Yolo County Office of Education
1280 Santa Anita Court, Suite 100
Woodland, CA 95776-6127

Ship to

Yolo County of Education
Yolo County Office of Education
1280 Santa Anita Court, Suite 100
Woodland, CA 95776-6127

Invoice details

Invoice no.: 1643
Terms: Net 30
Invoice date: 09/22/2023
Due date: 10/22/2023

Product or service		Amount
1. Implementation - Strategic Plan	1 unit x \$19,875.00	\$19,875.00
	Total	\$19,875.00

Note to customer

Invoice 1 of 3
Thank you for your business

2400006

INVOICE

Performance Fact, Inc.
4022 Balfour Ave
Oakland, CA 94610

contact@performancefact.com
(510)568-7944
www.performancefact.com



Yolo County of Education

Bill to
Yolo County of Education
Yolo County Office of Education
1280 Santa Anita Court, Suite 100
Woodland, CA 95776-6127

Ship to
Yolo County of Education
Yolo County Office of Education
1280 Santa Anita Court, Suite 100
Woodland, CA 95776-6127

Invoice details
Invoice no.: 1659
Terms: Net 30
Invoice date: 12/14/2023
Due date: 01/13/2024

#	Date	Product or service	SKU	Qty	Rate	Amount
1.		Implementation - Strategic Plan		1	\$9,937.50	\$9,937.50
Total						\$9,937.50

Note to customer
Invoice 2 of 3
Thank you for your business

INVOICE

Performance Fact, Inc.

4022 Balfour Ave
Oakland, CA 94610

kayej@performancefact.com

+1 (510) 568-7944

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Yolo County of Education

Bill to

Stan Mojsich
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Yolo County Office of Education
1280 Santa Anita Court, Suite 100
Woodland, CA 95776-6127

Ship to

Stan Mojsich
Yolo County of Education
Yolo County Office of Education
1280 Santa Anita Court, Suite 100
Woodland, CA 95776-6127

Invoice details

Invoice no.: 1675

Terms: Net 30

Invoice date: 03/15/2024

Due date: 04/14/2024

#	Date	Product or service	SKU	Qty	Rate	Amount
1.		Services - Strategic Planning		1	\$21,000.00	\$21,000.00
		Esparto Unified School District Strategic Plan				
Total					\$21,000.00	

INVOICE

Performance Fact, Inc.
4022 Balfour Ave
Oakland, CA 94610

kayej@performancefact.com
+1 (510) 568-7944
www.performancefact.com



Yolo County of Education

Bill to

Stan Mojsich
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1280 Santa Anita Court, Suite 100
Woodland, CA 95776-6127

Ship to

Stan Mojsich
Yolo County of Education
Yolo County Office of Education
1280 Santa Anita Court, Suite 100
Woodland, CA 95776-6127

Invoice details

Invoice no.: 1676
Terms: Net 30
Invoice date: 03/15/2024
Due date: 04/14/2024

#	Date	Product or service	SKU	Qty	Rate	Amount
1.		Services - Implementation Strategic Plan Cesar Chavez School Implementation		1	\$9,937.50	\$9,937.50
Total						\$9,937.50

Received By L-8

APR 25 2024

INVOICE

Performance Fact, Inc.
4022 Balfour Ave
Oakland, CA 94610

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PERFORMANCE

fact

Yolo County of Education

Bill to

Stan Mojsich
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Woodland, CA 95776-6127

Ship to

Stan Mojsich
Yolo County of Education
Yolo County Office of Education
1280 Santa Anita Court, Suite 100
Woodland, CA 95776-6127

Invoice details

Invoice no.: 1679
Terms: Net 30
Invoice date: 04/15/2024
Due date: 05/15/2024

#	Date	Product or service	Description	Qty	Rate	Amount
1.		Services - Strategic Planning	Esparto Unified School District Strategic Plan	1	\$11,000.00	\$11,000.00

Total

\$11,000.00

Note to customer

Invoice 2 of 3

INVOICE

Performance Fact, Inc.
4022 Balfour Ave
Oakland, CA 94610

kayej@performancefact.com
+1 (510) 568-7944
www.performancefact.com



Yolo County of Education

Bill to

Stan Mojsich
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Yolo County Office of Education
1280 Santa Anita Court, Suite 100
Woodland, CA 95776-6127

Ship to

Stan Mojsich
Yolo County of Education
Yolo County Office of Education
1280 Santa Anita Court, Suite 100
Woodland, CA 95776-6127

Invoice details

Invoice no.: 1689
Terms: Net 30
Invoice date: 05/21/2024
Due date: 06/20/2024

#	Date	Product or service	Description	Qty	Rate	Amount
1.		Services - Strategic Planning	Esparto Unified School District Strategic Plan	1	\$11,000.00	\$11,000.00

Total **\$11,000.00**

Note to customer

Invoice 2 of 3
3

