



# WARWICK PUBLIC SCHOOLS

69 Draper Avenue  
Warwick RI 02889

WARWICK PUBLIC SCHOOLS

PO# 25000305

PO DATE	09/03/24
REQ#	00019517
PAGE	1

WARPL# DATE  
ACCT. 000 025 000495

ACCURACY OF INVOICE CHECKED BY

VENDOR	INITIALS
PANORAMA EDUCATION INC. 24 SCHOOL STREET 4TH FLOOR BOSTON MA 02108	

Warwick Public Schools / Adminis
WARWICK PUBLIC SCHOOLS / ADMINISTRATION 69 DRAPER AVE WARWICK RI 02889

PHONE	(617)356-8123
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CONTACT	Carol Maloney
CONTACT PHONE	(401)298-4034
BUYER	

SPECIAL INSTRUCTIONS  
Approved at June SC

QTY	UNIT PRICE	TOTAL
1	FY25 - Student Platform for MTSS - Project Aware - Grant expense	
1	1 Year Contract 7/1/25 - 6/30/25	0.00
1	Annual License Fee - Student Success Platform	59,450.00
	Annual License Fee - Student Surveys	18,450.00
	Freight	0.00
	Total	77,900.00
	*****	
	For Warwick Public Schools use only	
	25-21372120-01600-222-10-1100-53301-0000-1200000	77900.00
		83,900.00

Received

SEP 06 2024

Business Order

## INSTRUCTIONS

- MAIL ALL INVOICES UNDER SEPARATE COVER IN TRIPLICATE TO:
- WARWICK PUBLIC SCHOOLS 69 DRAPER AVE WARWICK, RI 02889
- SHOW OUR PURCHASE ORDER NUMBER ON ALL CORRESPONDENCE, INVOICES, SHIPPING PAPERS AND CARTONS
- ACKNOWLEDGE AND ADVISE SHIPPING DATES
- A PACKING LIST MUST ACCOMPANY ALL SHIPMENTS
- PREPAY ALL TRANSPORTATION CHARGES AND INCLUDE ON ORIGINAL INVOICE
- IF THE VENDOR DESIRES TO MAKE ANY EXCEPTIONS IN THE TERMS AND CONDITIONS OF THIS PURCHASE ORDER, A REQUEST MUST BE MADE IN WRITING, TO WARWICK PUBLIC SCHOOLS FOR APPROVAL

EQUAL OPPORTUNITY EMPLOYER M/F

APPROVED BY

*Thomas Harris*  
CITY PURCHASING AGENT

*Angela Digh*  
COORDINATOR OF NON-INSTRUCTIONAL SERVICES

*230*  
DIRECTOR OF FINANCE

Approved for Payment:	<i>Paul Heather</i>	Date:	9/5/24
Budget Manager Signature:	<i>Carl Maloney</i>	Date:	9/3/24



Panorama Education  
24 School Street  
4th Floor  
Boston MA 02108  
United States

# Invoice

#INV12174

7/1/2024

## Bill To

Warwick (RI)  
69 Draper Ave  
Warwick RI 02889  
United States

## TOTAL

**\$83,900.00**

Due Date: 7/31/2024

## Terms

Net 30

## Due Date

7/31/2024

## PO #

## Sales Rep

bmcCarthy@panor  
amaed.com

## Shipping Method

## Partner

## Description

## Amount

\* Student Surveys

\$18,450.00

\* Ongoing integration of [SIS] & standard filters into Student Success platform. Includes behavior, attendance, coursework, rosters, and demographics

\$59,450.00

\* Ongoing integration of [ASSESSMENT 1], [ASSESSMENT 2] [ASSESSMENT 3], and [STATE ASSESSMENT] into Student Success platform

\* Intervention tracking

\* Behavior Analytics reporting

\$6,000.00

Unlimited access to Panorama Academy, for on-demand tutorials and training; Access to exclusive Panorama Community professional development events; on-site facilitation of two PD sessions up to 8 hours total in length for up to 50 participants. (> 50 participants or concurrent sessions can be supported with additional facilitators at an additional cost). Required support for Panorama Student Success.

## Subtotal

\$83,900.00

## Tax (0%)

\$0.00

## Total

**\$83,900.00**

## Remittance Information

### MAIL CHECKS TO:

Panorama Education, Inc.  
Dept LA 25164  
Pasadena, CA 91185-5164

### WIRE / ACH INSTRUCTIONS:

Bank Name: Silicon Valley Bank  
Bank Address: 3003 Tasman Drive  
Santa Clara, CA 95054

SWIFT Code (foreign wires only): SVBKUS65

ABA / Routing Number: 121140399

Account Number: 3302719705



INV12174

*Paul Heath*  
9/5/24

Receive

SEP 06 2024

Business Office  
Warwick Schools

1 of 1



# PANORAMA EDUCATION - SERVICE ORDER



Primary Contact Information			
Client		Panorama Education, Inc. ("Panorama")	
Client Legal Name ("Client")	Warwick Public Schools	Company Name	Panorama Education, Inc.
Primary Contact, Title	Superintendent, Lynn Dambruch	Primary Contact, Title	Account Management Team
Billing / Payment Address	69 Draper Avenue	Billing Address	24 School St. Fourth Floor
City / State / Zip	Warwick, Rhode Island 02889	City / State / Zip	Boston, MA 02108
Primary Contact Email Address	lynn.dambruch@warwickschools.org	Email	Contact@panoramaed.com
Primary Contact Phone Number	401-734-3100	Phone	(617) 356-8123
Accounts Payable Contact	Marcia Tarnowski		
Accounts Payable Email Address	marcia.tarnowski@warwickschools.org		
Accounts Payable Phone Number	401-734-3032		
Purchase Order Required?	Yes [ ] No [ ]		
(1) Description of Services and (2) Fees			
Description of Services		Fees	
<b><u>Annual Licenses:</u></b> All licenses include access to Platform and Support (as defined in the Terms and Conditions): Survey administration, analysis and reporting. <ul style="list-style-type: none"> <li>Dashboards and reporting for teachers, student support staff, school administrators, and district administrators</li> <li>Ongoing Project Management and Technical support through the length of the contract</li> </ul>		<b>Effective Date:</b>	July 1, 2024
		<b>Contract Term:</b> (From Effective Date)	<b>1 Year Contract Term</b> 07/01/2024 - 06/30/2025
<b>Panorama Student Success Platform</b> <ul style="list-style-type: none"> <li>Ongoing integration of Aspen &amp; standard filters into Student Success platform. Includes behavior, attendance, coursework, rosters, and demographics</li> <li>Ongoing integration of Aspen, ACCESS, STAR, iReady, RICAS into Student Success platform. Additional assessments may be requested throughout the contract term (integration timeline for additional assessments may vary)</li> <li>Ongoing integration of Aspen behavior data into Student Success</li> <li>Behavior analytics reporting. Includes: Incident Action; Incident Outcome; Month; Day of the Week; Severity (Major/Minor); Location.</li> <li>Intervention tracking</li> </ul>		<b>Annual License Fee, Student Success Platform:</b>	\$59,450 / year
		<b>Annual License Fee, Student Surveys:</b>	\$18,450 / year
		<b>Subtotal License Fee Over 1 Year Term:</b>	\$77,900

# PANORAMA EDUCATION - SERVICE ORDER



<b>Student Climate Surveys &amp; SEL: Platform License</b> <ul style="list-style-type: none"> <li>Student Surveys</li> </ul>				
<b><u>Services:</u></b> <b>Foundations Package (In-Person)</b> Unlimited access to Panorama Academy, for on-demand tutorials and training; Access to exclusive Panorama Community professional development events. Includes up to 2 days of onsite facilitation. This onsite facilitation includes a consultative planning session with a Professional Learning Director and up to 6 hours of onsite facilitation for groups <50 (> 50 participants or concurrent sessions can be supported with additional facilitators at an additional cost). This package includes a dedicated Professional Learning Director to support PD roll-out and implementation.			Professional Development:	\$6,000 / year
			<b>Subtotal Services Fees Over Contract Term:</b>	\$6,000
			<b>Annual Total:</b>	\$83,900 / year
			<b>Total Over Contract Term:</b> (Invoiced on Effective Date)	<b>\$83,900</b>
<b>(3) Agreement</b>				
The entire agreement by and between Client and Panorama (" <u>Agreement</u> ") consists of (i) the terms set forth in this Service Order (" <u>SO</u> ") and (ii) the terms attached as Exhibit A to, and hereby incorporated by reference into, this SO (" <u>Terms</u> ").				
<b>(4) Supplemental Terms and Conditions (if any)</b>				
<b>Authorization</b>				
By signing below, Client and Panorama ACCEPT AND AGREE TO the Agreement as of the Effective Date.				
Client Signature:	Print Name, Title:	Date:		
Panorama Signature:	Print Name, Title:	Date:		