



PANORAMA EDUCATION – SERVICE ORDER



Harris County Choice Partners Contract #18/056KD-46

Primary Contact Information

Client		Panorama Education, Inc. ("Panorama")	
<i>Client Legal Name ("Client")</i>	Lee's Summit R-7 School District	<i>Company Name</i>	Panorama Education, Inc.
<i>Primary Contact, Title</i>	Rexanne Hill, Executive Director of Student Support	<i>Primary Contact, Title</i>	Kevin Hazel, Account Director
<i>Billing / Payment Address</i>	301 NE Tudor Road	<i>Billing Address</i>	24 School Street 4 th Floor
<i>City / State / Zip</i>	Lee's Summit, MO. 64086	<i>City / State / Zip</i>	Boston, MA 02108
<i>Email</i>	Rexanne.hill@lsr7.net	<i>Email</i>	khazel@panoramaed.com
<i>Phone</i>	816-986-1139	<i>Phone</i>	(617) 758-8801

(1) Description of Services and (2) Fees

Description of Services	Fees
<u>License Fees:</u>	<u>Effective Date:</u> December 1, 2021
Panorama Student Success Platform License and Implementation Support	<u>Contract Term:</u> 3 Years
<ul style="list-style-type: none"> Access to Panorama Student Success Platform and Support (as defined in the Terms and Conditions): Dashboards and reporting for teachers, student support staff, school administrators, and district administrators Includes survey administration, analysis, and reporting Ongoing integration of PowerSchool & standard filters into Student Success platform. Includes behavior, attendance, coursework, rosters, and demographics Ongoing integration of NWEA MAP, MAP State Assessment, SAEBERS, Aimsweb+, iReady and ACT into Student Success platform Intervention tracking 	(From Effective Date) (Through November 30, 2024)
	District-wide Student Success: \$108,000
	District-wide Climate & Social-Emotional Learning Survey License: \$63,000
	District-wide SEL Check-in Tool License: \$9,000 \$0 (complimentary feature for 3-year partnership)
	(Annual Discount for 3-Year Partnership Agreement) -(\$18,000)
Panorama Survey Platform: Access to Survey Platform and Support (as defined in the Terms and Conditions). This includes survey administration, analysis and reporting.	
<ul style="list-style-type: none"> Research-backed Student, Staff and Family School Climate Survey Instruments and custom set-up Research-backed Equity & Inclusion Survey instrument and 	
	License Fee Subtotal: \$180,000 153,000



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- administration for grades 6-12
- Research-backed Social-Emotional Learning Measurement and dynamic reporting tools to support tiered intervention
- Panorama SEL Check-in Check-in Survey Tool
- Ability to administer custom surveys and add custom survey content to existing Panorama surveys
- Unlimited survey administrations
- Universal access to Playbook

Project Management & Technical Support

Includes dedicated Client Success Manager who will work with the client's main point of contact to execute a successful project administration and platform implementation.

- Develop project timeline
- Manage setup and administration
- Customize configurations
- Coordinate rollout of reports
- Data integration and platform maintenance

Professional Development Foundations Package

- Unlimited access to Panorama Academy, for on-demand tutorials and training;
- Access to exclusive Panorama Community professional development events;
- Custom design and facilitation of 4 virtual PD sessions up to 2 hours in length for up to 50 participants (larger groups are supported for webinar-style facilitation)

Project Management & Technical Support Fees: \$9,000

Professional Development Foundations Package: \$8,000

Project Management & Professional Development Subtotal: \$17,000

Overall Annual Total: ~~\$197,000~~ \$170,000

Total For 3-Year Contract Period: ~~\$591,000~~ \$510,000

Invoicing Schedule for 3-Year Partnership is included in Other Terms & Conditions

Other Terms and Conditions (if any)

Year 1: Invoice of \$170,000 to be sent on December 1, 2021

Year 2: Invoice of \$170,000 to be sent on December 1, 2022

Year 3: Invoice of \$170,000 to be sent on December 1, 2023

Agreement

The agreement by and between the Client and Panorama (this "Agreement") consists of this Service Order (the "SO") and the Terms and Conditions attached to the SO.



PANORAMA EDUCATION – SERVICE ORDER



Harris County Choice Partners Contract #18/056KD-46

Authorization

By signing below, the parties hereto ACCEPT AND AGREE to this Agreement as of the last date executed.

Client Signature:

Print Name, Title:

Emily R. Miller
Asst. Supt. Operational
Services

Date:

4/14/21

Panorama Signature:

Print Name, Title:

Date:

Terms and Conditions

BACKGROUND

Panorama is an education technology company that has developed a cloud-based platform-as-a-service that enables schools and school districts to analyze student and school data, measure social-emotional learning, and design and implement survey programs for students, staff and parents (the “Platform”).

Client and Panorama have entered into the SO and, from time to time hereafter, Client and Panorama may enter into additional Service Orders (“Future SOs”) pursuant to which Client will purchase rights to use the Platform and receive services. These Terms and Conditions are incorporated by reference into the SO to create this Agreement and will be incorporated by reference into each Future SO to create separate future agreements for the rights and services described in the applicable Future SO, in each case to the exclusion of any other terms or conditions that either party seeks to impose or incorporate or that are implied by course of dealing.

1 RIGHT TO USE PLATFORM

1.1 Platform. Subject to the terms and conditions of this Agreement, Panorama hereby grants Client the limited, nonexclusive, nontransferable, non-sublicenseable right to access and use the Platform via the Internet during the Term solely for Client’s use (including use by Client’s students, staff and parents, as described in the SO, if applicable (“Authorized Users”)).

1.2 Limitations. The following limitations and restrictions will apply to the Platform:

(a) Client will not provide access to the Platform to any person who is not an employee or contractor of Client or an Authorized User.

(b) Except as expressly permitted hereunder, Client will not and will not permit or authorize any third party to: (i) reverse engineer, decompile, disassemble or otherwise attempt to discover the source code, object code or underlying structure, ideas or algorithms of the Platform; (ii) modify, translate or create derivative works based on the Platform; (iii) copy, rent, lease, distribute, pledge, assign or otherwise transfer or allow any lien, security interest or other encumbrance on the Platform; (iv) use the Platform for timesharing or service bureau purposes or otherwise for the benefit of a third party; (v) hack, manipulate, interfere with or disrupt the integrity or performance of or otherwise attempt to gain unauthorized access to the Platform or its related systems, hardware or networks or any content or technology incorporated in any of the foregoing; or (vi) remove or obscure any proprietary notices or labels of Panorama or its suppliers on the Platform.

2 OWNERSHIP; RESERVATION OF RIGHTS

2.1 Client Ownership. Client owns (a) any data Client inputs into the Platform that identifies Client or its students, staff or parents (including Authorized Users) and any Survey responses provided by Client, its students, staff or parents (including Authorized Users) (“Data”), and (b) any other data and content provided by Client or Authorized Users to Panorama or input into the Platform, such as Survey questions (“Other Data”, and, together with the Data, “Client Data”). Client hereby grants to Panorama a non-exclusive, worldwide, royalty-free, fully paid up, sublicenseable (through multiple tiers) (i) right and license during the Term to copy, distribute, display and create derivative works of and use the Client Data to perform Panorama’s obligations under this Agreement; (ii) perpetual, irrevocable right and license to copy, modify and use Client Data to create aggregated, non-personally identifiable data or information (“Blind Data”) and copy, distribute, display, create derivative works of and use the Blind Data for benchmarking, research or development

purposes, including published research, and (iii) perpetual, irrevocable right and license to copy, distribute, display and create derivative works of and use Other Data for any and all purposes, in any form, media or manner. Client reserves any and all right, title and interest in and to the Client Data other than the licenses therein expressly granted to Panorama under this Agreement.

2.2 Panorama Ownership. Panorama retains all right, title and interest in and to the Platform, all copies or parts thereof (by whomever produced) and all intellectual property rights therein. Panorama grants no, and reserves any and all, rights other than the rights expressly granted to Client under this Agreement with respect to the Platform.

2.3 Feedback. Client may from time to time provide suggestions, comments for enhancements or functionality or other feedback (“Feedback”) to Panorama with respect to the Platform. Panorama has full discretion to determine whether to proceed with development of the requested enhancements, features or functionality. Client hereby grants Panorama a royalty-free, fully paid-up, worldwide, transferable, sublicenseable, irrevocable, perpetual license to (a) copy, distribute, transmit, display, perform, and create derivative works of the Feedback in whole or in part; and (b) use the Feedback in whole or in part, including without limitation, the right to develop, manufacture, have manufactured, market, promote, sell, have sold, offer for sale, have offered for sale, import, have imported, rent, provide and lease products or services that practice or embody, or are configured for use in practicing, the Feedback in whole or in part.

2.4 Client Responsibilities. Client will (a) use commercially reasonable efforts to prevent unauthorized access to or use of the Platform and notify Panorama promptly of any such unauthorized access or use, and (b) use the Platform only in accordance with the documentation and applicable laws and regulations.

2.5 Data Security. Panorama will implement and maintain reasonable administrative, physical and technical safeguards (“Safeguards”) which attempt to prevent any collection, use or disclosure of, or access to Client Data that this Agreement does not expressly authorize, including, without limitation, an information security program that meets commercially reasonable industry practice to safeguard Client Data. Such information security program includes: (a) physical security of all premises in which Client Data will be processed and/or stored; and (b) reasonable precautions taken with respect to the employment of, access given to, and education and training of any and all personnel furnished or engaged by Panorama to perform any part of the services hereunder.

2.6 Privacy Policy. Panorama cares deeply about privacy, and we recognize that it is important to the educators, students, and parents we serve. Please see our Privacy Policy at <https://www.panoramaed.com/privacy> for more information about how we protect the privacy of those we serve.

2.7 Right to Data Destruction. If requested by the Client, during or after the term of this agreement, Panorama will make reasonable efforts to destroy or otherwise render Client Data inaccessible.

3 FEES; PAYMENT TERMS

3.1 Fees; Payment Terms. Unless otherwise indicated on the SO, Client will pay all fees within thirty (30) days of the invoice date. If payment of any fee is not made when due and payable, a late fee will accrue at the rate of the lesser of one and one-half percent (1.5%) per month or the highest legal rate permitted by law and Client will pay all reasonable expenses of collection. In addition, if any past due payment has not been received by Panorama within thirty (30) days

Terms and Conditions

from the time such payment is due, Panorama may suspend access to the Platform until such payment is made.

3.2 Net of Taxes. All amounts payable by Client to Panorama hereunder are exclusive of any sales, use and other taxes or duties, however designated, including without limitation, withholding taxes, royalties, know-how payments, customs, privilege, excise, sales, use, value-added and property taxes (collectively "Taxes"). Client will be solely responsible for payment of any Taxes, except for those taxes based on the income of Panorama. Client will not withhold any Taxes from any amounts due Panorama.

4 TERM, TERMINATION

4.1 Term. The term of this Agreement will commence on the Effective Date and, unless earlier terminated in accordance with this Section 4, will continue through the date set forth on the SO (the "Term").

4.2 Termination; Effect of Termination. In addition to any other remedies it may have, either party may terminate this Agreement if the other party breaches any of the terms or conditions of this Agreement and fails to cure such breach within thirty (30) days' notice (or ten (10) days in the case of nonpayment) after receiving notice thereof. Upon any termination of this Agreement, Client will pay in full for the use of the Platform up to and including the last day on which the Platform is provided. Upon any termination of this Agreement for any reason, Panorama may, but is not obligated to, in its sole discretion and without delivery of any notice to Client, delete any Client Data stored or otherwise archived on the Platform or on Panorama's network. Upon termination of this Agreement, all rights granted hereunder and all obligations of Panorama to provide the Platform will immediately terminate and Client will (a) cease use of the Platform; and (b) return or destroy all other copies or other embodiments of Panorama's Confidential Information.

4.3 Survival. Upon expiration or termination of this Agreement, all obligations in this Agreement will terminate, provided that Sections 2 (Ownership; Reservation of Rights), 3 (Fees; Payment Terms), 4.2 (Termination; Effect of Termination), 4.3 (Survival), 5 (Confidentiality), 6.2 (Disclaimer), 7 (Limitations of Liability; Indemnification), and 8 (General) will survive.

5 CONFIDENTIALITY

5.1 As used herein, "Confidential Information" means, subject to the exceptions set forth in the following sentence, any information or data, regardless of whether it is in tangible form, disclosed by either party (the "Disclosing Party") that the Disclosing Party has either marked as confidential or proprietary, or has identified in writing as confidential or proprietary within thirty (30) days of disclosure to the other party (the "Receiving Party"); provided, however, that a Disclosing Party's business plans, strategies, technology, research and development, current and prospective Clients, billing records, and products or services will be deemed Confidential Information of the Disclosing Party even if not so marked or identified. Panorama's Confidential Information includes, without limitation, the Platform and the terms of this Agreement. Information will not be deemed "Confidential Information" if such information: (a) is known to the Receiving Party prior to receipt from the Disclosing Party directly or indirectly from a source other than one having an obligation of confidentiality to the Disclosing Party; (b) becomes known (independently of disclosure by the Disclosing Party) to the Receiving Party directly or indirectly from a source other than one having an obligation of confidentiality to the Disclosing Party; or (c) becomes publicly known or otherwise ceases to be secret or confidential, except through a breach of this Agreement by

the Receiving Party. Each party acknowledges that the Confidential Information constitutes valuable trade secrets and proprietary information of a party, and each party agrees that it will use the Confidential Information of the other party solely in accordance with the provisions of this Agreement and it will not disclose, or permit to be disclosed, the same directly or indirectly, to any third party without the other party's prior written consent, except as otherwise permitted hereunder. Each party will use reasonable measures to protect the confidentiality and value of the other party's Confidential Information. Notwithstanding any provision of this Agreement, either party may disclose the terms of this Agreement, in whole or in part (i) to its employees, officers, directors, professional advisers (e.g., attorneys, auditors, financial advisors, accountants and other professional representatives), existing and prospective investors or acquirers contemplating a potential investment in or acquisition of a party, sources of debt financing, acquirers and/or subcontractors who have a need to know and are legally bound to keep such Confidential Information confidential by confidentiality obligations or, in the case of professional advisors, are bound by ethical duties to keep such Confidential Information confidential consistent with the terms of this Agreement; and (ii) as reasonably deemed by a party to be required by law (in which case each party will provide the other with prior written notification thereof, will provide such party with the opportunity to contest such disclosure, and will use its reasonable efforts to minimize such disclosure to the extent permitted by applicable law). Each party agrees to exercise due care in protecting the Confidential Information from unauthorized use and disclosure. In the event of actual or threatened breach of the provisions of this Section, the non-breaching party will be entitled to seek immediate injunctive and other equitable relief, without waiving any other rights or remedies available to it. Each party will promptly notify the other in writing if it becomes aware of any violations of the confidentiality obligations set forth in this Agreement. Upon the termination of this Agreement, each Receiving Party agrees to promptly return to the Disclosing Party or destroy all Confidential Information of the Disclosing Party that is in the possession of the Receiving Party and to certify the return or destruction of all such Confidential Information and embodiments thereof.

6 REPRESENTATIONS, WARRANTIES AND DISCLAIMER

6.1 Representations and Warranties. Each party represents and warrants to the other party that (a) such party has the required power and authority to enter into this Agreement and to perform its obligations hereunder, (b) the execution of this Agreement and performance of its obligations thereunder do not and will not violate any other agreement to which it is a party, and (c) this Agreement constitutes a legal, valid and binding obligation when signed by both parties. Client represents and warrants that it has the right to provide the Client Identifying Data and Client Content for the purposes contemplated by this Agreement.

6.2 Disclaimer. EXCEPT AS EXPRESSLY SET FORTH HEREIN, THE PLATFORM IS PROVIDED ON AN "AS-IS" BASIS AND PANORAMA DISCLAIMS ANY AND ALL WARRANTIES. EXCEPT AS OTHERWISE EXPRESSLY PROVIDED IN THIS AGREEMENT, NEITHER PARTY MAKES ANY ADDITIONAL REPRESENTATION OR WARRANTY OF ANY KIND, WHETHER EXPRESS, IMPLIED (EITHER IN FACT OR BY OPERATION OF LAW), OR STATUTORY, AS TO ANY MATTER WHATSOEVER. ALL OTHER EXPRESS OR IMPLIED CONDITIONS, REPRESENTATIONS AND WARRANTIES ARE HEREBY EXCLUDED TO THE EXTENT ALLOWED BY APPLICABLE LAW. EACH PARTY EXPRESSLY DISCLAIMS ALL IMPLIED WARRANTIES OF MERCHANTABILITY, FITNESS FOR A

Terms and Conditions

PARTICULAR PURPOSE, QUALITY, ACCURACY, TITLE, AND NON-INFRINGEMENT. NEITHER PARTY WARRANTS AGAINST INTERFERENCE WITH THE ENJOYMENT OF THE PRODUCTS OR SERVICES PROVIDED BY SUCH PARTY OR AGAINST INFRINGEMENT. NEITHER PARTY WARRANTS THAT THE PRODUCTS OR SERVICES PROVIDED BY SUCH PARTY ARE ERROR-FREE OR THAT OPERATION OF SUCH PARTY'S PRODUCTS OR SERVICES WILL BE SECURE OR UNINTERRUPTED. NEITHER PARTY WILL HAVE THE RIGHT TO MAKE OR PASS ON ANY REPRESENTATION OR WARRANTY ON BEHALF OF THE OTHER PARTY TO ANY THIRD PARTY.

7 LIMITATIONS OF LIABILITY; INDEMNIFICATION

7.1 Disclaimer of Consequential Damages. THE PARTIES HERETO AGREE THAT, NOTWITHSTANDING ANY OTHER PROVISION IN THIS AGREEMENT, EXCEPT FOR (A) CLIENT'S USE OF THE PLATFORM OTHER THAN EXPRESSLY PERMITTED BY SECTION 1 (RIGHT TO USE PLATFORM) ABOVE, (B) EITHER PARTY'S BREACH OF SECTION 5 (CONFIDENTIALITY) ABOVE, AND (C) LIABILITY ARISING FROM A PARTY'S INDEMNIFICATION OBLIGATIONS SET FORTH IN SECTION 7.4 AND 7.5 BELOW, IN NO EVENT WILL EITHER PARTY BE LIABLE TO THE OTHER FOR ANY SPECIAL, INDIRECT, RELIANCE, INCIDENTAL OR CONSEQUENTIAL DAMAGES OF ANY KIND, LOST OR DAMAGED DATA, LOST PROFITS OR LOST REVENUE, WHETHER ARISING IN CONTRACT, TORT (INCLUDING NEGLIGENCE), OR OTHERWISE, EVEN IF A PARTY HAS BEEN NOTIFIED OF THE POSSIBILITY THEREOF.

7.2 General Cap on Liability. NOTWITHSTANDING ANY OTHER PROVISION OF THIS AGREEMENT, EXCEPT FOR (A) CLIENT'S USE OF THE PLATFORM OTHER THAN EXPRESSLY PERMITTED BY SECTION 1 (RIGHT TO USE PLATFORM) ABOVE, (B) EITHER PARTY'S BREACH OF SECTION 5 (CONFIDENTIALITY) ABOVE, AND (C) LIABILITY ARISING FROM A PARTY'S INDEMNIFICATION OBLIGATIONS SET FORTH IN SECTION 7.4 AND 7.5 BELOW, AS APPLICABLE, UNDER NO CIRCUMSTANCES WILL EITHER PARTY'S LIABILITY FOR ALL CLAIMS ARISING UNDER OR RELATING TO THIS AGREEMENT (INCLUDING BUT NOT LIMITED TO WARRANTY CLAIMS), REGARDLESS OF THE FORUM AND REGARDLESS OF WHETHER ANY ACTION OR CLAIM IS BASED ON CONTRACT, TORT, OR OTHERWISE, EXCEED THE AGGREGATE FEES PAID BY CLIENT TO PANORAMA UNDER THIS AGREEMENT DURING THE TWELVE (12) MONTH PERIOD PRECEDING THE EVENT OR CIRCUMSTANCES GIVING RISE TO SUCH LIABILITY. THIS LIMITATION OF LIABILITY IS CUMULATIVE AND NOT PER INCIDENT.

7.3 Independent Allocations of Risk. EACH PROVISION OF THIS AGREEMENT THAT PROVIDES FOR A LIMITATION OF LIABILITY, DISCLAIMER OF WARRANTIES, OR EXCLUSION OF DAMAGES IS TO ALLOCATE THE RISKS OF THIS AGREEMENT BETWEEN THE PARTIES. EACH OF THESE PROVISIONS IS SEVERABLE AND INDEPENDENT OF ALL OTHER PROVISIONS OF THIS AGREEMENT, AND EACH OF THESE PROVISIONS WILL APPLY EVEN IF THEY HAVE FAILED OF THEIR ESSENTIAL PURPOSE.

7.4 Indemnification by Panorama. Except for liability for which Client is responsible under Section 7.5, Panorama will indemnify, defend and hold Client and the officers, directors, agents, and employees of Client ("Client Indemnified Parties") harmless from settlement amounts and damages, liabilities, penalties, costs and

expenses ("Liabilities") that are payable to any third party or incurred by the Client Indemnified Parties (including reasonable attorneys' fees) arising from any third party claim, demand or allegation that the use of the Platform in accordance with the terms and conditions of this Agreement infringes such third party's copyright or results in a misappropriation of such third party's trade secrets. Panorama will have no liability or obligation under this Section 7.4 if such Liability is caused in whole or in part by (a) modification of the Platform by any party other than Panorama without Panorama's express consent; (b) the combination, operation, or use of the Panorama with other product(s), data or services not provided by Panorama where the Platform would not by itself be infringing; or (c) unauthorized or improper use of the Platform. If the use of the Platform by Client has become, or in Panorama's opinion is likely to become, the subject of any claim of infringement, Panorama may at its option and expense (i) procure for Client the right to continue using the Platform as set forth hereunder; (ii) replace or modify the Platform to make it non-infringing so long as the Platform has at least equivalent functionality; (iii) substitute an equivalent for the Platform or (iv) if options (i)-(iii) are not available on commercially reasonable terms, terminate this Agreement. This Section 7.4 states Panorama's entire obligation and Client's sole remedies in connection with any claim regarding the intellectual property rights of any third party.

7.5 Indemnification by Client. Client will indemnify, defend and hold Panorama and the officers, directors, agents, and employees of Panorama ("Panorama Indemnified Parties") harmless from Liabilities that are payable to any third party or incurred by the Panorama Indemnified Parties (including reasonable attorneys' fees) arising from any third party claim, demand or allegation arising from or related to (a) any use by Client or Authorized Users of the Platform in violation of this Agreement or (b) the Client Data.

7.6 Indemnification Procedure. If a Client Indemnified Party or a Panorama Indemnified Party (each, an "Indemnified Party") becomes aware of any matter it believes it should be indemnified under Section 7.4 or Section 7.5, as applicable, involving any claim, action, suit, investigation, arbitration or other proceeding against the Indemnified Party by any third party (each an "Action"), the Indemnified Party will give the other party (the "Indemnifying Party") prompt written notice of such Action. The Indemnified Party will cooperate, at the expense of the Indemnifying Party, with the Indemnifying Party and its counsel in the defense and the Indemnified Party will have the right to participate fully, at its own expense, in the defense of such Action with counsel of its own choosing. Any compromise or settlement of an Action will require the prior written consent of both parties hereunder, such consent not to be unreasonably withheld or delayed.

8 GENERAL

Client may not remove or export from, or use from outside, the United States or allow the export or re-export of the Platform or anything related thereto, or any direct product thereof in violation of any restrictions, laws or regulations of the United States Department of Commerce, the United States Department of Treasury Office of Foreign Assets Control, or any other United States or foreign agency or authority. If any provision of this Agreement is found to be unenforceable or invalid, that provision will be limited or eliminated to the minimum extent necessary so that this Agreement will otherwise remain in full force and effect and enforceable. Neither party may assign this Agreement by operation of law or otherwise or assign or delegate its rights or obligations under the Agreement without the other party's prior written consent; provided however, that either party may assign this Agreement to an acquirer of or successor to all or substantially all of its business or assets to which

Terms and Conditions

this Agreement relates, whether by merger, sale of assets, sale of stock, reorganization or otherwise. Any assignment or attempted assignment by either party otherwise than in accordance with this Section 8 will be null and void. Both parties agree that this Agreement is the complete and exclusive statement of the mutual understanding of the parties and supersedes and cancels all previous written and oral agreements, communications and other understandings relating to the subject matter of this Agreement, and that all waivers and modifications must be in a writing signed by both parties, except as otherwise provided herein. No agency, partnership, joint venture, or employment is created as a result of this Agreement and a party does not have any authority of any kind to bind the other party in any respect whatsoever. In any action or proceeding to enforce rights under this Agreement, the prevailing party will be entitled to recover costs and attorneys' fees. Client acknowledges that any unauthorized use of the Platform will cause irreparable harm and injury to Panorama for which there is no adequate remedy at law. In addition to all other remedies available under this Agreement, at law or in equity, Client further agrees that Panorama will be entitled to injunctive relief in the event Client uses the Platform in violation of the limited license granted herein or uses the Platform in any way not expressly permitted by this Agreement. All notices under this Agreement will be in writing and sent to the recipient's address set forth in the SO and will be deemed to have been duly given when received, if personally delivered; when receipt is electronically confirmed, if transmitted by facsimile or email; the day after it is sent, if sent for next day delivery by recognized overnight delivery service; and upon receipt, if sent by certified or registered mail, return receipt requested. Each party agrees that it will not, without prior written consent of the other, issue a press release regarding their business relationship. Notwithstanding anything herein to the contrary, Panorama may identify Client and the relationship between Panorama and Client in Panorama's marketing collateral, website, and other promotional and marketing materials. Each party will be excused from performance for any period during which, and to the extent that, it is prevented from performing any obligation or service, in whole or in part, as a result of a cause beyond its reasonable control and without its fault or negligence, including, but not limited to, acts of God, acts of war, epidemics, fire, communication line failures, power failures, earthquakes, floods, blizzard, or other natural disasters (but excluding failure caused by a party's financial condition or any internal labor problems (including strikes, lockouts, work stoppages or slowdowns, or the threat thereof)) (a "Force Majeure Event"). Delays in performing obligations due to a Force Majeure Event will automatically extend the deadline for performing such obligations for a period equal to the duration of such Force Majeure Event. Except as otherwise agreed upon by the parties in writing, in the event such non-performance continues for a period of thirty (30) days or more, either party may terminate this Agreement by giving written notice thereof to the other party. Upon the occurrence of any Force Majeure Event, the affected party will give the other party written notice thereof as soon as reasonably practicable of its failure of performance, describing the cause and effect of such failure, and the anticipated duration of its inability to perform. This Agreement will be governed by the laws of the Commonwealth of Massachusetts without regard to its conflict of laws provisions. For all disputes relating to this Agreement, each party submits to the exclusive jurisdiction of the state and federal courts located in Boston, Massachusetts and waives any jurisdictional, venue, or inconvenient forum objections to such courts.



Panorama Education
24 School Street
4th Floor
Boston MA 02108
United States

Invoice

#INV7382
12/10/2021

Bill To

Lee'S Summit R-Vii (MO)
301 Ne Tudor Rd
Lee'S Summit MO 64086
United States

TOTAL

\$170,000.00

Due Date: 1/9/2022

Terms	Due Date	PO #	Sales Rep	Shipping Method	Partner
Net 30	1/9/2022				

Description	Amount
Panorama Platform License Fee: Student Success	\$90,000.00
Panorama Platform License Fee: Access to Platform and Support (as defined in the Terms and Conditions): Survey administration, analysis and reporting. <ul style="list-style-type: none">• Student, parent, and staff surveys.• Social-emotional learning measures.• Community survey	\$63,000.00
SEL Check In Tool	\$9,000.00
Project Management	\$8,000.00
Unlimited access to Panorama Academy, for on-demand tutorials and training; Access to exclusive Panorama Community professional development events; custom design and facilitation of 2 virtual PD sessions up to 2 hours in length for up to 50 participants (larger groups are supported for webinar-style facilitation). Required support for Panorama Student Success.	

Subtotal \$170,000.00

Tax (0%) \$0.00

Total \$170,000.00

Remittance Information

MAIL CHECKS TO:
Panorama Education, Inc.
Dept LA 25164
Pasadena, CA 91185-5164

WIRE / ACH INSTRUCTIONS:
Bank Name: Silicon Valley Bank
Bank Address: 3003 Tasman Drive
Santa Clara, CA 95054

SWIFT Code (foreign wires only): SVBKUS6S



INV7382



Panorama Education
24 School Street
4th Floor
Boston MA 02108
United States

Invoice

#INV7382
12/10/2021

ABA / Routing Number: 121140399
Account Number: 3302719705



INV7382



Panorama Education
24 School Street
4th Floor
Boston MA 02108
United States

Invoice
#INV9256
11/16/2022

Bill To

Lee'S Summit R-VII (MO)
301 Ne Tudor Rd
Lee'S Summit MO 64086
United States

TOTAL

\$170,000.00

Due Date: 12/16/2022

Terms	Due Date	PO #	Sales Rep	Shipping Method	Partner
Net 30	12/16/2022				

Description	Amount
Panorama Platform License Fee: Student Success	\$90,000.00
Panorama Platform License Fee: Access to Platform and Support (as defined in the Terms and Conditions): Survey administration, analysis and reporting. • Student, parent, and staff surveys. • Social-emotional learning measures. • Community survey	\$63,000.00
SEL Check In Tool	\$9,000.00
Project Management	\$8,000.00
Unlimited access to Panorama Academy, for on-demand tutorials and training; Access to exclusive Panorama Community professional development events; custom design and facilitation of 2 virtual PD sessions up to 2 hours in length for up to 50 participants (larger groups are supported for webinar-style facilitation). Required support for Panorama Student Success.	

Subtotal	\$170,000.00
Tax (0%)	\$0.00
Total	\$170,000.00

Remittance Information

MAIL CHECKS TO:
Panorama Education, Inc.
Dept LA 25164
Pasadena, CA 91185-5164

WIRE / ACH INSTRUCTIONS:
Bank Name: Silicon Valley Bank
Bank Address: 3003 Tasman Drive
Santa Clara, CA 95054

SWIFT Code (foreign wires only): SVBKUS6S



INV9256



Panorama Education
24 School Street
4th Floor
Boston MA 02108
United States

Invoice
#INV11387
12/4/2023

Bill To

Lee'S Summit R-Vii (MO)
301 Ne Tudor Rd
Lee'S Summit MO 64086
United States

TOTAL

\$170,000.00

Due Date: 1/3/2024

Terms	Due Date	PO #	Sales Rep	Shipping Method	Partner
Net 30	1/3/2024				

Description	Amount
Panorama Platform License Fee: Student Success	\$90,000.00
Panorama Platform License Fee: Access to Platform and Support (as defined in the Terms and Conditions): Survey administration, analysis and reporting. <ul style="list-style-type: none">• Student, parent, and staff surveys.• Social-emotional learning measures.• Community survey	\$63,000.00
SEL Check In Tool	\$9,000.00
Project Management	\$8,000.00
Unlimited access to Panorama Academy, for on-demand tutorials and training; Access to exclusive Panorama Community professional development events; custom design and facilitation of 2 virtual PD sessions up to 2 hours in length for up to 50 participants (larger groups are supported for webinar-style facilitation). Required support for Panorama Student Success.	

Subtotal \$170,000.00

Tax (0%) \$0.00

Total \$170,000.00

Remittance Information

MAIL CHECKS TO:
Panorama Education, Inc.
Dept LA 25164
Pasadena, CA 91185-5164

WIRE / ACH INSTRUCTIONS:
Bank Name: Silicon Valley Bank
Bank Address: 3003 Tasman Drive
Santa Clara, CA 95054

SWIFT Code (foreign wires only): SVBKUS6S



INV11387



Panorama Education
24 School Street
4th Floor
Boston MA 02108
United States

Invoice

#INV11387
12/4/2023

ABA / Routing Number: 121140399
Account Number: 3302719705



INV11387

PANORAMA EDUCATION – SERVICE ORDER



Primary Contact Information

Client		Panorama Education, Inc. ("Panorama")	
<i>Client Legal Name ("Client")</i>	Lee's Summit R-7 School District	<i>Company Name</i>	Panorama Education, Inc.
<i>Primary Contact, Title</i>	Rexanne Hill, Executive Director of Student Support	<i>Primary Contact, Title</i>	Kevin Hazel, Account Director
<i>Billing / Payment Address</i>	301 NE Tudor Road	<i>Billing Address</i>	24 School Street 4th Floor
<i>City / State / Zip</i>	Lee's Summit, MO. 64086	<i>City / State / Zip</i>	Boston, MA 02108
<i>Email</i>	Rexanne.hill@lsr7.net	<i>Email</i>	khazel@panoramaed.com
<i>Phone</i>	816-986-1139	<i>Phone</i>	(617) 758-8801

(1) Description of Services and (2) Fees

Description of Services	Fees
License Fees: Panorama Student Success Platform License and Implementation Support (3 schools ~2,600 students) <ul style="list-style-type: none"> Platform License Fee include: <ul style="list-style-type: none"> Role-based access for any and all administrators and educators Access to Panorama's SEL measures (unlimited administrations) Phone and email technical support for end-users Implementation Support includes: <ul style="list-style-type: none"> Project kickoff and planning Data configuration Integration and customization Preview and account creation 	Effective Date: December 1, 2020 Contract Term: 12 Months (From Effective Date) (Through November 30, 2021) Student Success Pilot License: \$19,500 (December 2020-November 2021) District-wide Climate Survey License: \$54,000 (December 2020-November 2021) District-wide Social-Emotional Learning Measurement License: \$0 (August 2020-November 2020) (complimentary service) District-wide Social-Emotional Learning Measurement License: \$9,000 (December 2020-November 2021) License Fee Subtotal: \$82,500
Panorana Survey Platform: Access to Survey Platform and Support (as defined in the Terms and Conditions). This includes survey administration, analysis and reporting. <ul style="list-style-type: none"> Research-backed Student, Staff and Family School Climate Survey Instruments and custom set-up Research-backed Equity & Inclusion Survey instrument and administration for grades 6-12 Research-backed Social-Emotional Learning Measurement and dynamic reporting tools to support tiered intervention 3Ability to administer custom surveys and add custom 	

PANORAMA EDUCATION – SERVICE ORDER



- survey content to existing Panorama surveys
- Unlimited survey administrations
- Universal access to Playbook

Equity & Inclusion 2-3 Hour In-Person Workshop
(December 2020-November 2021) \$3,000

Training and Professional Development Included:

- Virtual Survey Coordinator Trainings in advance of climate survey administrations
- 90-minute Virtual "Introduction to Student Success" training for district administrators and three pilot schools
- Day-long set of Student Success and/or survey data workshops developed in partnership between Panorama's Teaching and Learning team and LSR7

Overall Total: \$85,500
(Invoiced on December 1, 2020)

Equity & Inclusion 2-3 Hour In-Person Workshop:

- Equipping participants with a shared, precise language for talking about equity and inclusion
- Guiding participants through reflective inquiry driven by how students respond to questions that ask them about their daily experiences related to equity and inclusion
- Supporting the prioritization of focus areas and action-planning to help schools take next steps with their data.

Other Terms and Conditions (if any)

The invoice for this agreement will be sent on December 1, 2020. The addition of Social-Emotional Learning measurement to this partnership will be effective upon signature of this contract agreement.

Agreement

The agreement by and between the Client and Panorama (this "Agreement") consists of this Service Order (the "SO") and the Terms and Conditions attached to the SO.

Authorization

By signing below, the parties hereto ACCEPT AND AGREE to this Agreement as of the last date executed.

Client Signature:

Print Name, Title:

Emily R. Miller
Asst Supt. Operational Services

Date:

8/21/20

Panorama Signature:

Print Name, Title:

Date: