

Board Date: July 30, 2019

MEMORANDUM

TO: Barbara M. Jenkins, Superintendent
 FROM: Roberto Pacheco, Chief Operations Officer
 SUBJECT: Board Meeting

Listed below are the bids, contracts, and/or miscellaneous items which are being recommended for awarding by the School Board. In compliance with Florida Statutes, a review was conducted of the statewide purchasing agreements to determine if they suit the needs of district and/or provide an economic advantage.

Item	Title	No. of Notices	No. of Responses	Vendor	Estimated Annual Contract Total	Basis of Award	Contract Period	Unit/Funding Source
1	Purchasing Card Program SCX1906137-DW	N/A	N/A	Bank of America, N.A.	\$20,000,000 (NTE)	State Contract (Rule 6A-1.012(5), F.A.C.)	June 26, 2019 through January 4, 2021 with all subsequent renewal options	Procurement Services Rebate Generating
Description: The purpose of this recommendation is to provide for the continuation of the district's purchasing card program to include activity cards and travel cards. By transitioning to the state's contract, the district will obtain a higher rebate rate based on total spend. The total purchasing card spend for FY 2017-2018 was \$11,914,040 earning a rebate back to the district of approximately \$189,433. The use of the P-Card program promotes operational efficiencies for the district by reducing the number of purchase orders required.								
2	Professional Development Services EDX1905118-CP	N/A	N/A	Buck Institute for Education Corporation	<u>Original Award</u> \$200,000 <u>Amendment #1</u> \$150,000 <u>New Award</u> \$350,000 (NTE)	Amendment #1	May 29, 2019 through May 28, 2022 with two (2) additional one (1) year renewal options	Curriculum and Instruction General Funds
Description: The purpose of this amendment is to request additional funding authorization to provide professional development services to OCPS staff.								
3	School Psychologist Services PBX1811453-CP Isaac School District No. 5 Contract #R17-001-18.	N/A	N/A	CareerStaff Unlimited, LLC	<u>Original Award</u> \$225,000 <u>Amendment #1</u> \$35,000 <u>New Award</u> \$260,000 (NTE)	Amendment #1	December 12, 2018 through June 30, 2020 with all subsequent renewal options	ESE General Funds
Description: The purpose of this amendment is to request additional funding authorization to provide supplemental school psychologist services.								
4	Marquee - Illuminated & Digital ITB1901015-JG	769 (B) 34 (P)	3	DragonFire Industries, LLC (Primary) Vital Signs of Orlando (Alternate)	\$500,000 (NTE)	Lowest Responsive, Responsible Bidders Meeting Specifications	July 31, 2019 through August 6, 2022, with two (2) additional one (1) year renewal options	Portable Operations General Funds Capital Funds
Description: The purpose of this bid is to provide for new installation and repair of existing illuminated and digital school marquee signs.								
5	Portable Modular Building Cleaning Services ITB1903055-JG	886 (B) 30 (P)	4	Cleaning Orlando, LLC	\$170,000 (NTE)	Lowest Responsive, Responsible Bidders Meeting Specifications	July 31, 2019 through August 6, 2022, with two (2) additional one (1) year renewal options	Portable Operations General Funds
Description: The purpose of this recommendation is to provide cleaning services for new and existing portable modular buildings on an as needed basis.								

Item	Title	No. of Notices	No. of Responses	Vendor	Estimated Annual Contract Total	Basis of Award	Contract Period	Unit/Funding Source
6	Electronic Security Equipment and Service ITB1904099-JG	N/A	N/A	Shankle, LLC	\$3,800,000 (NTE)	Lowest Responsive, Responsible Bidders	July 31, 2019 through June 10, 2022, with two (2) additional one (1) year renewal options	Asset Protection General Funds
Description: The purpose of this recommendation is to add one (1) new vendor to the list of Pre-Qualified providers of Electronic Security Equipment and Services.								
7	Portable Modular Buildings ITB1902024-JG	N/A	N/A	Mobile Modular Management Corporation - Primary • Lot 1, Lot 2, Lot 3, Lot 5, Lot 6, Lot 7, Lot 8, Lot 9, Lot 10, Lot 11, Lot 12, Lot 14, Lot 15, Lot 16, Lot 17, Lot 18, Lot 19 item 306-308 and 310-311, Lot 20, Lot 21, Lot 22, Lot 24, Lot 25, Lot 26, Lot 27, Lot 28, Design Build Engineers & Contractors - Alternate • Lot 26, Lot 27, • Lot 28 Rejected Items: • Lot 4, Lot 13, Lot 19 item 309, Lot 23	\$15,000,000 (NTE)	Lowest Responsive, Responsible Bidders Meeting Specification	July 31, 2019 through May 28, 2022, with two (2) additional one (1) year renewal options	Portable Operations General Funds
Description: The purpose of this recommendation is to add one (1) vendor as an alternate for services.								
8	Landscape Services ITB1702126-JG	N/A	N/A	GCA Education Services, Inc.	<u>Original Award</u> \$1,200,000 <u>Amendment #1</u> \$150,000 <u>New Award</u> \$1,350,000 (NTE)	Amendment #1	May 10, 2017 through May 9, 2020 with two (2) additional one (1) year renewal options	Operations and Maintenance General Funds
Description: The purpose of this recommendation is to increase the contract award for additional mulching, planting, and storm cleanup services.								
9	Medicaid Administration Claiming and Scheduling RFP1504080-SFL	N/A	N/A	Sivic Solutions Group, LLC	<u>Original Award</u> \$150,000 <u>Amendment #1</u> \$100,000 <u>New Award</u> \$250,000 (NTE)	Amendment #1	August 26, 2015 through August 25, 2018 with two additional one year renewals	Student Services General Funds
Description: The purpose of this recommendation is to expand scope of work to include a behavior management component to our current services.								
10	Textrix Max Robotics EDX1906174	N/A	N/A	Pitsco, Inc.	\$552,000 (NTE)	Educational Materials & Services (Rule 6A-1.012(11)(b), F.A.C.)	July 31, 2019 through August 30, 2019	Student Services Title IV Grant Funds
Description: The purpose of this recommendation is to provide for instructional materials and supplies.								

Item	Title	No. of Notices	No. of Responses	Vendor	Estimated Annual Contract Total	Basis of Award	Contract Period	Unit/Funding Source
11	Newsela Online Subscription EDX1907186-DW	N/A	N/A	Newsela, Inc.	\$700,000 (NTE)	Educational Materials & Services (Rule 6A-1.012(11)(b), F.A.C.)	September 14, 2019 through September 13, 2020 with three (3) additional one (1) year renewal options	Curriculum, Instruction, & Digital Learning General Funds
Description: The purpose of this recommendation is to provide for the continuation of Newsela for reading interventions.								
12	Equipment for Parks and Playgrounds PBX1907185-SP Clay County RFP18/19-2 Various Equipment and Amenities for Parks and Playgrounds	N/A	N/A	Musco Sports Lighting LLC Bliss Products Advanced Recreational Concepts Swartz Associates Nevco Sports, LLC	\$15,000,000 (NTE)	Piggy-back (Rule 6A 1.012(6), F.A.C.)	July 31, 2019 through May 27, 2022, with all available renewal options	Facilities Services Capital Funds
Description: The purpose of this recommendation is to provide sports lightning systems, miscellaneous athletic products, and services districtwide.								
13	Multifunctional Devices PBX1901497-SFL TIPS Contract Number - 180103	N/A	N/A	Toshiba America Business Solutions, Inc.	<u>Original Award</u> \$1,500,000 <u>Amendment #1</u> \$3,000,000 <u>New Award</u> \$4,500,000 (NTE)	Amendment #1	February 13, 2019 through March 2020 with all subsequent renewals	Printing Services General Funds
Description: The purpose of this recommendation is to request additional spend authorization for multifunctional devices using a cost per copy and traditional leasing models.								
14	Replication Database for Skyward Data Reporting ITX1807296-DW	N/A	N/A	Progress Software Corporation	<u>Original Award</u> \$200,000 <u>Amendment #1</u> \$50,000 <u>New Award</u> \$250,000 (NTE)	Amendment #1	August 22, 2018 through August 21, 2021 with two (2) additional one (1) year renewal options	Student Information System and Projects Project Funds
Description: The purpose of this amendment is to increase the authorization amount due to the need to create additional environments for development, quality assurance, and for additional consulting time.								
* MBE/WBE/LDB/VBE Firms (Not Certified) ** MBE/WBE/LDB/VBE Firms (Certified) *** Award Pending Vendor Application + Balance of Line Discounts, as bid.								