

445 W. Amelia Street · Orlando, Florida 32801 · (407) 317-3200 · www.ocps.net

March 22, 2021

Heather Witcher Newsela, Inc. 620 8<sup>th</sup> Avenue, 21<sup>st</sup> Avenue, New York, NY 10018 <u>heather.witcher@newsela.com</u>

# RE: CONTRACT RENEWAL REQUEST EDX1907186 Newsela

Dear Heather Witcher,

Our current contract with your firm expires on September 14, 2021. Pending your approval, we would like to renew this contract for an additional one (1) year period. The contract's terms and conditions allow for three (3) one (1) year renewals of the contract under the same terms and conditions if agreeable to both parties.

The one year renewal period would begin on September 15, 2021 and expire on September 14, 2022. If you are agreeable to renewing the contract or wish to not renew, please complete the applicable section and e-mail back to <u>Michelle.Prince@ocps.net</u> by April 5, 2021 so we may ensure the contract continues uninterrupted. You will be notified when this renewal is received.

Please send your current Certificate of Insurance, including Orange County Public Schools as an additional insured, along with this renewal by the date listed above so that we may ensure the contract continues uninterrupted.

Please contact Gian Otero at 407-317-3200, ext. 2002456 or by email at <u>Gian.Oteroflores@ocps.net</u> if you have any questions. Thank you for your past services, and we look forward to working with you in the future.

Sincerely,

Reason:

-DocuStaned by:

Gian Ptero Flores

Gian C. Otero Administrator/Sr. Buyer II Office of Procurement and Contracting

Newsela, Inc. agrees to a one year renewal of EDX1907186 until September 14, 2022. The terms and conditions of the Contract remain in full force and effect except for the term, which is renewed by this letter.

Agreenhent of extension: Sighature

Printed Name and Title

Date

If you are **NOT** in agreement with the renewal, please list the reason, and complete the section below.

ted Name and Title	Date
	ited Name and Title

"The Orange County School Board is an equal opportunity agency."

## MEMORANDUM

## TO: Barbara M. Jenkins, Superintendent

## FROM: Roberto Pacheco, Chief Operations Officer

#### SUBJECT: Board Meeting

Listed below are the bids, contracts, and/or miscellaneous items which are being recommended for awarding by the School Board. In compliance with Florida Statutes, a review was conducted of the statewide purchasing agreements to determine if they suit the needs of district and/or provide an economic advantage.

ltem	Title	No. of Notices	No. of Responses	Vendor	Estimated Annual Contract Total	Basis of Award	Contract Period	Unit/Funding Sourc
1	Purchasing Card Program SCX1906137-DW	N/A	N/A	Bank of America, N.A.	\$20,000,000 (NTE)	State Contract (Rule 6A- 1.012(5), F.A.C.)	June 26, 2019 through January 4, 2021 with all subsequent renewal options	Procurement Services Rebate Generating
				's purchasing card program to include activity cards an e district of approximately \$189,433. The use of the P-C				
2	Professional Development Services EDX1905118-CP	N/A	N/A	Buck Institute for Education Corporation	Original Award           \$200,000           Amendment #1           \$150,000           New Award           \$350,000           (NTE)	Amendment #1	May 29, 2019 through May 28, 2022 with two (2) additional one (1) year renewal options	Curriculum and Instruction General Funds
escription	The purpose of this amendment is to request addi	itional funding a	authorization to pro	ovide professional development services to OCPS staff	•		I	
3	School Psychologist Services PBX1811453-CP Isaac School District No. 5 Contract #R17-001- 18.	N/A	N/A	CareerStaff Unlimited, LLC	<u>Original Award</u> \$225,000 <u>Amendment #1</u> \$35,000 <u>New Award</u> \$260,000 (NTE)	Amendment #1	December 12, 2018 through June 30, 2020 with all subsequent renewal options	ESE General Funds
3	PBX1811453-CP Isaac School District No. 5 Contract #R17-001-				\$225,000 <u>Amendment #1</u> \$35,000 <u>New Award</u> \$260,000	Amendment #1	June 30, 2020 with all	
3	PBX1811453-CP Isaac School District No. 5 Contract #R17-001- 18.				\$225,000 <u>Amendment #1</u> \$35,000 <u>New Award</u> \$260,000	Amendment #1 Lowest Responsive, Responsible Bidders Meeting Specifications	June 30, 2020 with all subsequent renewal options	
3 escription: 4	PBX1811453-CP Isaac School District No. 5 Contract #R17-001- 18. The purpose of this amendment is to request addi Marquee - Illuminated & Digital	itional funding a 769 (B) 34 (P)	authorization to pro 3	ovide supplemental school psychologist services. DragonFire Industries, LLC (Primary) Vital Signs of Orlando (Alternate)	\$225,000 <u>Amendment #1</u> \$35,000 <u>New Award</u> \$260,000 (NTE) \$500,000	Lowest Responsive, Responsible Bidders	June 30, 2020 with all subsequent renewal options July 31, 2019 through August 6, 2022, with two (2) additional one (1) year	General Funds Portable Operations General Funds

ltem	Title	No. of Notices	No. of Responses	Vendor	Estimated Annual Contract Total	Basis of Award	Contract Period	Unit/Funding Source
6	Electronic Security Equipment and Service	N/A	N/A	Shankle, LLC	\$3,800,000 (NTE)	Lowest Responsive, Responsible Bidders	July 31, 2019 through June 10, 2022, with two (2) additional one (1) year renewal options	Asset Protection General Funds
escription:	The purpose of this recommendation is to add on	e (1) new vend	or to the list of Pre	-Qualified providers of Electronic Security Equipment and	l Services.		1	L
7	Portable Modular Buildings ITB1902024-JG	N/A	N/A	Mobile Modular Management Corporation - Primary • Lot 1, Lot 2, Lot 3, Lot 5, Lot 6, Lot 7, Lot 8, Lot 9, Lot 10, Lot 11, Lot 12, Lot 14, Lot 15, Lot 16, Lot 17, Lot 18, Lot 19 item 306-308 and 310-311, Lot 20, Lot 21, Lot 22, Lot 24, Lot 25, Lot 26, Lot 27, Lot 28, Design Build Engineers & Contractors - Alternate • Lot 26, Lot 27, • Lot 28 Rejected Items: • Lot 4, Lot 13, Lot 19 item 309, Lot 23	\$15,000,000 (NTE)	Lowest Responsive, Responsible Bidders Meeting Specification	July 31, 2019 through May 28, 2022, with two (2) additional one (1) year renewal options	
escription:	The purpose of this recommendation is to add on	e (1) vendor as	an alternate for se	ervices.				
8	Landscape Services ITB1702126-JG	N/A	N/A	GCA Education Services, Inc.	Original Award \$1,200,000 <u>Amendment #1</u> \$150,000 <u>New Award</u> \$1,350,000 (NTE)	Amendment #1	May 10, 2017 through May 9, 2020 with two (2) additional one (1) year renewal options	Operations and Maintenand General Funds
escription:	The purpose of this recommendation is to increas	e the contract	award for additiona	I mulching, planting, and storm cleanup services.			l	L
9	Medicaid Administration Claiming and Scheduling RFP1504080-SFL	N/A	N/A	Sivic Solutions Group, LLC	<u>Original Award</u> \$150,000 <u>Amendment #1</u> \$100,000 <u>New Award</u> \$250,000 (NTE)	Amendment #1	August 26, 2015 through August 25, 2018 with two additional one year renewals	Student Services General Funds
escription:	The purpose of this recommendation is to expand	l scope of work	to include a behav	vior management component to our current services.			1	L
10	Textrix Max Robotics EDX1906174	N/A	N/A	Pitsco, Inc.	\$552,000 (NTE)	Educational Materials & Services (Rule 6A- 1.012(11)(b), F.A.C.)	July 31, 2019 through August 30, 2019	Student Services Title IV Grant Funds
escription:	I The purpose of this recommendation is to provide	for instruction	al materials and su	pplies.			I	I

Item	Title	No. of Notices	No. of Responses	Vendor	Estimated Annual Contract Total	Basis of Award	Contract Period	Unit/Funding Source		
	Newsela Online Subscription EDX1907186-DW	N/A	N/A	Newsela, Inc.	\$700,000 (NTE)	Educational Materials & Services (Rule 6A- 1.012(11)(b), F.A.C.)	September 14, 2019 through September 13, 2020 with three (3) additional one (1) year renewal options	Curriculum, Instruction, & Digital Learning General Funds		
Description: 1	The purpose of this recommendation is to provide	for the continu	ation of Newsela f	or reading interventions.						
12	Equipment for Parks and Playgrounds PBX1907185-SP Clay County RFP18/19-2 Various Equipment and Amenities for Parks and Playgrounds	N/A	N/A	Musco Sports Lighting LLC Bliss Products Advanced Recreational Concepts Swartz Associates Nevco Sports, LLC	\$15,000,000 (NTE)	Piggy-back (Rule 6A 1.012(6),F.A.C.)	July 31, 2019 through May 27, 2022, with all available renewal options	Facilities Services Capital Funds		
Description: 7	The purpose of this recommendation is to provide	sports lightnin	g systems, miscell	aneous athletic products, and services districtwide.			·			
	Multifunctional Devices PBX1901497-SFL TIPS Contract Number - 180103	N/A	N/A	Toshiba America Business Solutions, Inc.	Original Award \$1,500,000 <u>Amendment #1</u> \$3,000,000 <u>New Award</u> \$4,500,000 (NTE)	Amendment #1	February 13, 2019 through March 2020 with all subsequent renewals	Printing Services General Funds		
Description: 7	I The purpose of this recommendation is to request	additional spe	nd authorization fo	r multifunctional devices using a cost per copy and tradi	I tional leasing models.			I		
	Replication Database for Skyward Data Reporting ITX1807296-DW	N/A	N/A	Progress Software Corporation	<u>Original Award</u> \$200,000 <u>Amendment #1</u> \$50,000 <u>New Award</u> \$250,000 (NTE)	Amendment #1	August 22, 2018 through August 21, 2021 with two (2) additional one (1) year renewal options	Student Information System and Projects Project Funds		
Description: 7	escription: The purpose of this amendment is to increase the authorization amount due to the need to create additional environments for development, quality assurance, and for additional consulting time.									
MBE/WBE/LDB/VBE Firms (Not Certified) ** MBE/WBE/LDB/VBE Firms (Certified) *** Award Pending Vendor Application + Balance of Line Discounts, as bid.										