

PO/REQ Quick View

Year: 2020 Requisition No: 002072 Purchase Order No: 243735 Stores:

Vendor No/Addr: 021933/00 TRUSS LEADERSHIP  
 1020 GRAND AVE. APT 6  
 SO. SAN FRANCISCO CA 94080

Site: 0099 \* NOF \* Submitted by: sramirez@pausd.org Date Entered:  
 10/28/2019

Desc: Registration  
 Vendor Phone: (000) 000-0000  
 Ship Address: 0099 PALO ALTO UNIFIED SCHOOL DIST  
 DISTRICT MAIL ROOM  
 85 CHURCHILL AVE  
 PALO ALTO, CA 94306

Item	Split	Ordered/	Received	Unit	Unit Cost	Total Cost	Discount	Tax
Stock No	F							
1	P	13.00/	0.00	ea	240.0000	3,120.00	.00	N
000000								
		010-0000-0-5250-00-1110-2140-220000-099-0000			100.0000%	3,120.00		
		Dismantling White Supremacy Culture						
		in Schools 1 Day Workshop						

Account Summary:

Ln	End	Resc	Y	Objt	SO	Goal	Func	CstCtr	Ste	Mngr	Amount
1	010-0000-0-5250-00-1110-2140-220000-099-0000										3,120.00
Total:											3,120.00

Joseph David Truss, Truss  
Leadership

1020 Grand Ave, Apt. 6  
South San Francisco, CA  
94080

US

joetruss@culturallyresponsi  
veleadership.com  
http://www.trussleadership.c  
om



## INVOICE

### BILL TO

Yolanda Conaway  
Palo Alto Unified School District  
25 Churchill Avenue  
Palo Alto, CA 94306-1099

INVOICE # 1042

DATE 10/24/2019

DUE DATE 11/23/2019

TERMS Net 30

DATE	ACTIVITY	DESCRIPTION	QTY	RATE	AMOUNT
11/01/2019	November Dismantling White Supremacy Culture Workshop	Dismantling White Supremacy Culture in Schools 1 Day Workshop - November 2nd, 2019	13	300.00	3,900.00T

Thank you for registering! This is an invoice for Yolanda Conaway and  
12 guests from Palo Alto Unified School District.

You can secure your spot for "Dismantling White Supremacy Culture",  
by paying your invoice BEFORE the workshop. You may pay by  
purchase order, check, or credit card (\$9 transaction fee)

Registration fees must be paid in full before the workshop. If the  
invoice is not paid in full, by December 1st, one month after the  
workshop, the fee goes up \$15 per person. Overdue accounts subject  
to a service charge of 5% per month.

If you need Joe Truss' W-9, please email: joetruss  
@culturallyresponsiveleadership.com

Please print Invoice number on the check and please make sure the  
check is written to TRUSS LEADERSHIP JOSEPH DAVID TRUSS

SUBTOTAL	3,900.00
TAX	0.00
DISCOUNT 20%	-780.00
TOTAL	3,120.00
BALANCE DUE	<b>\$3,120.00</b>

PO/REQ Quick View

Year: 2020 Requisition No: 003508 Purchase Order No: 244448 Stores:

Vendor No/Addr: 021933/00 TRUSS LEADERSHIP  
 1020 GRAND AVE. APT 6  
 SO. SAN FRANCISCO CA 94080

Site: 0099 \* NOF \* Submitted by: dchen@pausd,org Date Entered:  
 06/15/2020

Desc: 2-day Virtual Workshop  
 Vendor Phone: (000) 000-0000  
 Ship Address: 0099 PALO ALTO UNIFIED SCHOOL DIST  
 DISTRICT MAIL ROOM  
 85 CHURCHILL AVE  
 PALO ALTO, CA 94306

Item	Split	Ordered/	Received	Unit	Unit Cost	Total Cost	Discount	Tax
Stock No	F							
1	P	1.00/	0.00	EA	7,500.0000	7,500.00	.00	N
000000								
		010-0000-0-5250-00-1110-1000-440140-099-0000			100.0000%	7,500.00		
		2-day Virtual Workshop 6/27-6/28/20						
		Dismantling White Supremacy Culture						
		in Schools						
		25 participants						

Account Summary:

Ln	End	Resc	Y	Objt	SO	Goal	Func	CstCtr	Ste	Mngr	Amount
1	010-0000-0-5250-00-1110-1000-440140-099-0000										7,500.00
Total:											7,500.00

Joseph David Truss, Truss  
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South San Francisco, CA  
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## INVOICE

### BILL TO

Palo Alto Unified School District

INVOICE # 1859

DATE 06/10/2020

DUE DATE 06/10/2020

TERMS Due on receipt

DATE	ACTIVITY	DESCRIPTION	QTY	RATE	AMOUNT
06/27/2020	Virtual Workshop Dismantling White Supremacy Culture in Schools - June 27th, June 28th, 2020	Virtual Workshop Dismantling White Supremacy Culture in Schools	25	200.00	5,000.00

This is an invoice for 25 participants

SUBTOTAL	5,000.00
DISCOUNT 20%	-1,000.00
TOTAL	4,000.00
BALANCE DUE	<b>\$4,000.00</b>

**Account Structure: 1-44014-99-5830**

**Approved by:** *Yolanda Conaway*

**Date:** Jun 15, 2020

PO/REQ Quick View

Year: 2021 Requisition No: 100750 Purchase Order No: 244660 Stores:  
 Vendor No/Addr: 021933/00 TRUSS LEADERSHIP

1020 GRAND AVE. APT 6  
 SO. SAN FRANCISCO CA 94080

Site: 0099 \* NOF \* Submitted by: dchen@pausd.org  
 07/13/2020

Date Entered:

Desc: 2-day Virtual Workshop

Vendor Phone: (000) 000-0000

Ship Address: 0099 PALO ALTO UNIFIED SCHOOL DIST  
 DISTRICT MAIL ROOM  
 85 CHURCHILL AVE  
 PALO ALTO, CA 94306

Item	Split	Ordered/	Received	Unit	Unit Cost	Total Cost	Discount	Tax
Stock No	F							
1	P	1.00/	0.00	ea	6,500.0000	6,500.00	.00	N
000000								
		010-0000-0-5250-00-1110-4200-440140-099-0000			100.0000%	6,500.00		
		2-DAY VIRTUAL WORKSHOP IN JULY DISMANTLING WSC IN SCHOOLS (SECOND PAYMENT FOR A TOTAL OF 75 PARTICIPANTS)						

Account Summary:

Ln	End	Resc	Y	Objt	SO	Goal	Func	CstCtr	Ste	Mngr	Amount
1				010-0000-0-5250-00-1110-4200-440140-099-0000							6,500.00
Total:											6,500.00

PO/REQ Quick View

Year: 2021 Requisition No: 101371 Purchase Order No: 244907 Stores:  
 Vendor No/Addr: 021933/00 TRUSS LEADERSHIP

1020 GRAND AVE. APT 6  
 SO. SAN FRANCISCO CA 94080

Site: 0051 \* NOF \* Submitted by: julee@pausd.org  
 09/29/2020

Date Entered:

Desc: Virtual Workshop

Vendor Phone: (000) 000-0000

Ship Address: 0051 FRANK GREENE MIDDLE SCHOOL  
 750 N CALIFORNIA AVE  
 PALO ALTO, CA 94303

Item Stock No	Split	Ordered/	Received	Unit	Unit Cost	Total Cost	Discount	Tax
1 000000	P	1.00/	0.00	EA	960.0000	960.00	.00	N
006-0000-0-5250-00-0000-2140-739500-051-0000					100.0000%	960.00		
Invoice # 2797								

October 17, 24th Virtual Workshop  
 Dismanteling White Supremacy Culture  
 in Schools

Participants: Ana Reyes, Caroline  
 Hodson, Jill Naylor, Jedd Bloom,  
 Erica Goldsworthy, Hart Walsh

2 000000	P	0.00/	0.00		0.0000	0.00	.00	Y
006-0000-0-5250-00-0000-2140-739500-051-0000					100.0000%	0.00		
** Please process ASAP								

\*\*OK to pay.

Account Summary:

Ln	End	Resc	Y	Objt	SO	Goal	Func	CstCtr	Ste	Mngr	Amount
1					006-0000-0-5250-00-0000-2140-739500-051-0000						960.00
Total:											960.00

Req # 101371

**Joseph David Truss, Truss Leadership**

1020 Grand Ave, Apt. 6  
South San Francisco, CA  
94080

US

joetruss@culturallyresponsi  
veleadership.com  
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dership.com



# INVOICE

**BILL TO**

Greene Middle School c/o  
Valerie Royaltey-Quandt  
750 No. California Avenue,  
Palo Alto, CA 94303

**SHIP TO**

Greene Middle School c/o  
Valerie Royaltey-Quandt  
750 No. California Avenue,  
Palo Alto, CA 94303

**INVOICE # 2797**

**DATE** 09/04/2020  
**DUE DATE** 09/04/2020  
**TERMS** Due on receipt

DATE	ACTIVITY	DESCRIPTION	QTY	RATE	AMOUNT
	<b>Oct 17, 24 Virtual Workshop</b>	Virtual Workshop	6	200.00	1,200.00
	<b>Dismantling White Supremacy Culture in Schools</b>				

Participants:  
Ana Reyes, Caroline Hodson, Jill Naylor, Jedd Bloom, Erica Goldsworthy, and Hart Walsh

SUBTOTAL	1,200.00
DISCOUNT 20%	-240.00
TOTAL	960.00
<b>BALANCE DUE</b>	<b>\$960.00</b>

Terms: All Invoices must be paid before attending the training or using the service. Refunds will be given up until 1 week before the service date, minus a 10% fee. Within 1 week of the date of service, 50% of the fee paid, can be applied to a future training. After the training, no refund will be given for missed date.

PO/REQ Quick View

Year: 2021 Requisition No: 101539 Purchase Order No: 244974 Stores:  
 Vendor No/Addr: 021933/00 TRUSS LEADERSHIP

1020 GRAND AVE. APT 6  
 SO. SAN FRANCISCO CA 94080

Site: 0099 \* NOF \* Submitted by: dchen@pausd.org  
 10/22/2020

Date Entered:

Desc: VIRTUAL TRAINING

Vendor Phone: (000) 000-0000

Ship Address: 0099 PALO ALTO UNIFIED SCHOOL DIST  
 DISTRICT MAIL ROOM  
 85 CHURCHILL AVE  
 PALO ALTO, CA 94306

Item	Split	Ordered/	Received	Unit	Unit Cost	Total Cost	Discount	Tax
000000	1	P	1.00/	0.00	PD	3,000.0000	3,000.00	.00 N
		010-0000-0-5250-00-1110-4200-440140-099-0000			100.0000%	3,000.00		
TEACH LIKE A HUMAN TRAINING PT.2 - SUSTAINING A COMMITMENT TO RESTORATIVE PRACTICES AND ANTIRACISM								

NOVEMBER 7, 2020

Account Summary:

Ln	End	Resc	Y	Objt	SO	Goal	Func	CstCtr	Ste	Mngr	Amount
1	010-0000-0-5250-00-1110-4200-440140-099-0000										3,000.00
Total:											3,000.00



Joseph David Truss, Truss Leadership  
 1020 Grand Ave, Apt. 1  
 South San Francisco, CA 94080  
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 joetruss@culturallyresponsi  
 veleadership.com  
 www.culturallyresponsivelea  
 dership.com



PO#

# INVOICE


**BILL TO**  
 Ohlone Elementary, Palo Alto  
 Unified

**INVOICE #** 3245  
**DATE** 12/20/2020  
**DUE DATE** 12/20/2020  
**TERMS** Due on receipt

DATE	ACTIVITY	DESCRIPTION	QTY	RATE	AMOUNT
12/09/2020	1/30/21 "Nothing Micro About Microaggressions" Workshop w/ Joe Truss		9	75.00	675.00

Jane Dick	SUBTOTAL	675.00
Judy Kisilitsyn	DISCOUNT 20%	-135.00
Simone Wang	TOTAL	540.00
Avery Olesen	BALANCE DUE	<b>\$540.00</b>
Heike Enders		
Brittany Gardner		
Dawn Yoshinaga		
David Ketchum		
Brandy Olsen		

Includes 2 complimentary seats for PTA members

OK to Pay  
  
~~0-18101 34~~

PO/REQ Quick View

Year: 2021 Requisition No: 101958 Purchase Order No: 245131 Stores:

Vendor No/Addr: 021933/00 TRUSS LEADERSHIP  
 1020 GRAND AVE. APT 6  
 SO. SAN FRANCISCO CA 94080

Site: 0034 OHLONE Submitted by: jdick@pausd.org Date Entered:  
 01/11/2021

Desc: profl development workshop  
 Vendor Phone: (000) 000-0000  
 Ship Address: 0034 OHLONE ELEMENTARY SCHOOL  
 950 AMARILLO AVENUE  
 PALO ALTO, CA 94303

Item	Split	Ordered/	Received	Unit	Unit Cost	Total Cost	Discount	Tax
Stock No	F							
1	P	1.00/	0.00	ea	540.0000	540.00	.00	N
000000								
		006-0000-0-5830-00-1110-1000-739500-034-0000			100.0000%	540.00		
		Workshop attendance for 8 staff members: Nothing Micro About Microagressions, January 30, 2021						

Account Summary:

Ln	Fnd	Resc	Y	Objt	SO	Goal	Func	CstCtr	Ste	Mngr	Amount
1	006	0000	0	5830	00	1110	1000	739500	034	0000	540.00
Total:											540.00

PO/REQ Quick View

Year: 2021 Requisition No: 101959 Purchase Order No: 245136 Stores:

Vendor No/Addr: 021933/00 TRUSS LEADERSHIP  
 1020 GRAND AVE. APT 6  
 SO. SAN FRANCISCO CA 94080

Site: 0034 OHLONE Submitted by: jdick@pausd.org Date Entered:  
 01/11/2021

Desc: profl development workshop  
 Vendor Phone: (000) 000-0000  
 Ship Address: 0034 OHLONE ELEMENTARY SCHOOL  
 950 AMARILLO AVENUE  
 PALO ALTO, CA 94303

Item	Split	Ordered/	Received	Unit	Unit Cost	Total Cost	Discount	Tax
Stock No	F							
1	P	1.00/	0.00	ea	600.0000	600.00	.00	N
000000								
		006-0000-0-5250-00-0000-2140-739500-034-0000			100.0000%	600.00		
		Workshop attendance for 3 staff members: Dismantling White Supremacy Culture in Schools, March 13 & 20, 2021						

Account Summary:

Ln	Fnd	Resc	Y	Objt	SO	Goal	Func	CstCtr	Ste	Mngr	Amount
1	006-0000-0-5250-00-0000-2140-739500-034-0000										600.00
Total:											600.00

PO/REQ Quick View

Year: 2021 Requisition No: 102056 Purchase Order No: 245173 Stores:

Vendor No/Addr: 021933/00 TRUSS LEADERSHIP  
 1020 GRAND AVE. APT 6  
 SO. SAN FRANCISCO CA 94080

Site: 0099 \* NOF \* Submitted by: dchen@pausd.org Date Entered:  
 01/26/2021

Desc: Virtual Workshop  
 Vendor Phone: (000) 000-0000  
 Ship Address: 0099 PALO ALTO UNIFIED SCHOOL DIST  
 DISTRICT MAIL ROOM  
 85 CHURCHILL AVE  
 PALO ALTO, CA 94306

Item	Split	Ordered/	Received	Unit	Unit Cost	Total Cost	Discount	Tax
Stock No	F							
1	P	1.00/	0.00		2,803.1300	2,803.13	.00	N
000000								
		010-0000-0-5250-00-1110-4200-440140-099-0000			100.0000%	2,803.13		
		Jan. 30, 2021						
		"Nothing Micro About						
		Microaggressions" Virtual Workshop						
		with Joe Truss						
		50 seats (incl. complimentary pass						
		for Lana Conaway and 10 student						
		leaders)						

Account Summary:

Ln	End	Resc	Y	Objt	SO	Goal	Func	CstCtr	Ste	Mngr	Amount
1				010-0000-0-5250-00-1110-4200-440140-099-0000							2,803.13
										Total:	2,803.13

**Joseph David Truss, Truss  
Leadership**

1020 Grand Ave, Apt. 1  
South San Francisco, CA  
94080  
US



joetruss@culturallyresponsi  
veleadership.com  
www.culturallyresponsivelea  
dership.com

# INVOICE

**BILL TO**  
Palo Alto Unified School District

**INVOICE #** 3331  
**DATE** 01/22/2021  
**DUE DATE** 01/22/2021  
**TERMS** Due on receipt

DATE	ACTIVITY	DESCRIPTION	QTY	RATE	AMOUNT
01/08/2021	1/30/21 "Nothing Micro About Microaggressions" Workshop w/ Joe Truss	January 30th, 2020 9am-12pm Pacific Time Zoom Platform	50	75.00	3,750.00T

50 people  
Includes complimentary pass for Lana Conaway and 10 student  
leaders

SUBTOTAL	3,750.00
TAX	365.63
DISCOUNT 35%	-1,312.50
TOTAL	2,803.13
BALANCE DUE	<b>\$2,803.13</b>

**Account:** 1-99-44014-5250

**Approved by:** *Lolanda Conaway*

**Date:** Jan 25, 2021

PO/REQ Quick View

Year: 2021 Requisition No: 102178 Purchase Order No: 245221 Stores:

Vendor No/Addr: 021933/00 TRUSS LEADERSHIP  
 1020 GRAND AVE. APT 6  
 SO. SAN FRANCISCO CA 94080

Site: 0053 \* NOF \* Submitted by: Karen McKinlay Date Entered:  
 02/17/2021

Desc: Antiracist PBL Workshop  
 Vendor Phone: (000) 000-0000  
 Ship Address: 0053 JLS MIDDLE SCHOOL  
 480 E MEADOW DRIVE  
 PALO ALTO, CA 94306

Item	Split	Ordered/	Received	Unit	Unit Cost	Total Cost	Discount	Tax
Stock No	F							
1	P	1.00/	0.00	EA	450.0000	450.00	.00	N
000000								
		000-0000-0-5250-00-0000-2140-214000-053-0000			100.0000%	450.00		
		For Payment of Invoice# 3398						

3 Antiracist PBL Workshops.  
 Attendees:  
 Kim Lohse  
 Kari Nygaard  
 Francisco Lacayo

For payment only.  
 Please pay now. KM

Account Summary:

Ln	End	Resc	Y	Objt	SO	Goal	Func	CstCtr	Ste	Mngr	Amount
1	000-0000-0-5250-00-0000-2140-214000-053-0000										450.00
Total:											450.00

RQ 102178

Joseph David Truss, Truss  
Leadership

1020 Grand Ave, Apt. 1  
South San Francisco, CA  
94080

US

joetruss@culturallyresponsi  
veleadership.com  
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dership.com



# INVOICE

**BILL TO**

JLS Middle School

**INVOICE #** 3398

**DATE** 02/16/2021

**DUE DATE** 02/16/2021

**TERMS** Due on receipt

DATE	ACTIVITY	DESCRIPTION	QTY	RATE	AMOUNT
04/17/2021	<b>Antiracist PBL Workshop</b>	virtual workshop	3	150.00	450.00

BALANCE DUE

**\$450.00**

OK TO Pay  
Karin McKinlay

PO/REQ Quick View

Year: 2021 Requisition No: 102260 Purchase Order No: 245277 Stores:

Vendor No/Addr: 021933/00 TRUSS LEADERSHIP  
 1020 GRAND AVE. APT 6  
 SO. SAN FRANCISCO CA 94080

Site: 0099 \* NOF \* Submitted by: dchen@pausd.org Date Entered:  
 02/26/2021

Desc: 21-Day Equity TNL Keynote  
 Vendor Phone: (000) 000-0000  
 Ship Address: 0099 PALO ALTO UNIFIED SCHOOL DIST  
 DISTRICT MAIL ROOM  
 85 CHURCHILL AVE  
 PALO ALTO, CA 94306

Item	Split	Ordered/	Received	Unit	Unit Cost	Total Cost	Discount	Tax
Stock No	F							
1	P	1.00/	0.00	ea	2,000.0000	2,000.00	.00	N
000000								
		010-0000-0-5830-00-1110-1000-440150-099-0000			100.0000%	2,000.00		
		21-Day Equity Challenge						
		Thursday Night Live						
		Keynote Presentation						

Account Summary:

Ln	Fnd	Resc	Y	Objt	SO	Goal	Func	CstCtr	Ste	Mngr	Amount
1	010-0000-0-5830-00-1110-1000-440150-099-0000										2,000.00
<b>Total:</b>											2,000.00



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94080

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dership.com



# INVOICE

**BILL TO**

Palo Alto Unified School District

**INVOICE #** 3416

**DATE** 02/24/2021

**DUE DATE** 02/24/2021

**TERMS** Due on receipt

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DATE	ACTIVITY	DESCRIPTION	QTY	RATE	AMOUNT
02/25/2021	Keynote Presentation	21 Day Challenge - Thursday Night Live	1	2,000.00	2,000.00

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BALANCE DUE

**\$2,000.00**

**Account Structure: 1-44015-99-5830**

**Approved by:**

*Jolanda Conway*

**Date:**

Feb 26, 2021

PO/REQ Quick View

Year: 2021 Requisition No: 102859 Purchase Order No: 245596 Stores:

Vendor No/Addr: 021933/00 TRUSS LEADERSHIP  
 1020 GRAND AVE. APT 6  
 SO. SAN FRANCISCO CA 94080

Site: 0099 \* NOF \* Submitted by: dchen@pausd.org Date Entered:  
 05/21/2021

Desc: Virtual Workshop PD  
 Vendor Phone: (000) 000-0000  
 Ship Address: 0099 PALO ALTO UNIFIED SCHOOL DIST  
 DISTRICT MAIL ROOM  
 85 CHURCHILL AVE  
 PALO ALTO, CA 94306

Item	Split	Ordered/	Received	Unit	Unit Cost	Total Cost	Discount	Tax
Stock No	F							
1	P	1.00/	0.00		840.0000	840.00	.00	N
000000								
		010-0000-0-5250-00-1110-2140-220000-099-0000			100.0000%	840.00		
		Racial Affinity Workshop with Joe Truss and Jen Benkovitz May 22nd and May 29th, 2021 7 participants						
2	P	0.00/	0.00		0.0000	0.00	.00	Y
000000								
		010-0000-0-5250-00-1110-2140-220000-099-0000			100.0000%	0.00		

Account Summary:

Ln	End	Resc	Y	Objt	SO	Goal	Func	CstCtr	Ste	Mngr	Amount
1	010-0000-0-5250-00-1110-2140-220000-099-0000										840.00
Total:											840.00

PO/REQ Quick View

Year: 2021 Requisition No: 103064 Purchase Order No: 245675 Stores:

Vendor No/Addr: 021933/00 TRUSS LEADERSHIP  
 1020 GRAND AVE. APT 6  
 SO. SAN FRANCISCO CA 94080

Site: 0099 \* NOF \* Submitted by: dchen@pausd.org Date Entered:  
 06/22/2021

Desc: DSW Virtual Summer Conference

Vendor Phone: (000) 000-0000

Ship Address: 0099 PALO ALTO UNIFIED SCHOOL DIST  
 DISTRICT MAIL ROOM  
 85 CHURCHILL AVE  
 PALO ALTO, CA 94306

Item	Split	Ordered/	Received	Unit	Unit Cost	Total Cost	Discount	Tax
Stock No	F							
1	P	1.00/	0.00		4,160.0000	4,160.00	.00	N
000000								
		010-0000-0-5250-00-0000-2140-440150-099-0000			100.0000%	4,160.00		
		Dismantling White Supremacy Culture in Schools 2021 Summer Conference Full week (6/14-6/19) 1 participant 3-Day (6/16-6/19) 7 participants						

Account Summary:

Ln	End	Resc	Y	Objt	SO	Goal	Func	CstCtr	Ste	Mngr	Amount
1				010-0000-0-5250-00-0000-2140-440150-099-0000							4,160.00
Total:											4,160.00